Managed Innovation

*This supporting deck must be always reviewed & understood in the context of Cognizant's Nomination for MIX - Innovating Innovation Challenge



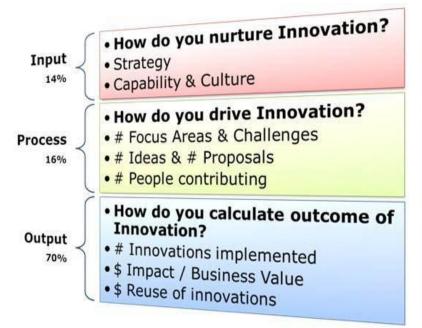
Managed Innovation

- Why can't everyone in an organization innovate?
- Is there a structured way to energize and enable everyone to innovate within the scope of their work?
- Could that lead to the next big thing?
- Could the outcome of such Innovations be big enough?
- Would innovations from the ground-up make a difference?
- Even if the value of innovation impact is small, could the cumulative rewards be big?
- Could the concept of "Long Tail" be applied in Innovation too?

Barriers to Innovation

□ Lack of understanding that everyone is innovative
 □ Fear of failure
 □ Fear of criticism
 □ Lack of a conducive environment/motivation (management)
 □ Lack of time
 □ Lack of understanding of innovation process
 □ Team culture too focused on status quo
 □ Lack of skills/knowledge that drives insights and ideas
 □ Lack of awareness about reuse as a form of innovation
 □ 'Not invented here' syndrome prevents reuse even if awareness is not an issue

Innovation Index

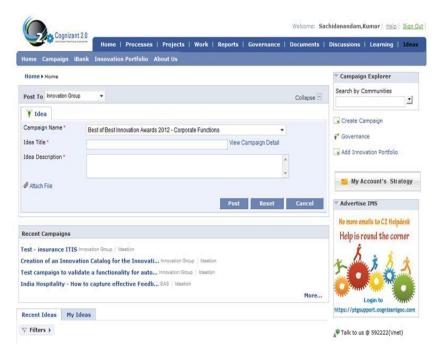


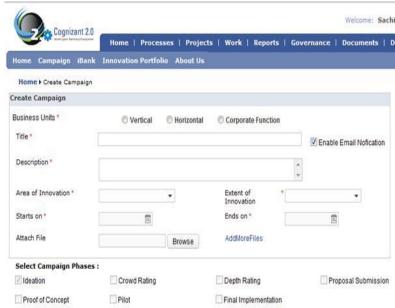


* The above figure is an indicative sample for the purpose of explaining Cognizant innovation dashboard. Please note that the names and values here are scrambled and not actual.



Innovation Management System







Cognizant Innovation Awards





Cognizant Innovation Journal







Innovation Summit COGNIZANT INNOVATION SUMMIT 2011 15 - 16 November, 2011 | MEPZ, Chennai CHANDRA SEKARAN Strategizing for 2015 LAKSHMI NARAYANAN Innovation DNA @ Cognizant FRANCISCO D'SOUZA Cognizant Athlete for 2015 COGNIZANT INNOVATION SUMMIT Breaking Barriers - the Keynote CIS 2012 Inno tion Su Cognizant | ©2011, Cognizant

CEO's Perspective

- Grow Topline Business
- · Grow Revenues
- Launch New Services
- Globalize Business

What's the next BIG thing?

COO Perspective

- Execute Current Priorities
- Operational Efficiencies
- Effective Processes
- People Priorities

What's our today's BIG Challenge?

CFO's Perspective

- Grow Bottom line
- Reduce Costs
- Manage Risks
- Compliance

Where's our next BIG Risk?

Client

Director

IT Alignment With Business

Improve Margins, Cash flow Achieve Business Goals Improve Quality, Staffing , Customer Satisfaction

Account Director

Meeting Revenue Target

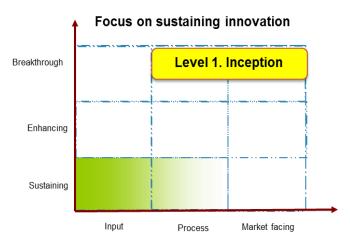
Improve Client Relationship Reduce Costs Meet Financial Targets with less strain

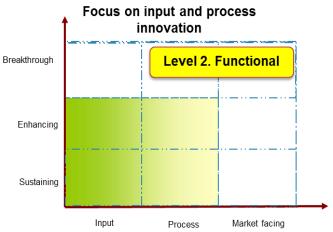
Delivery Director

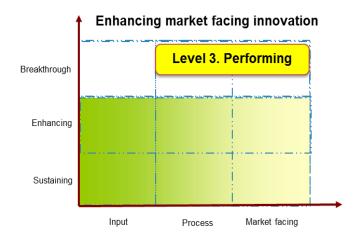
Meeting Delivery Goals

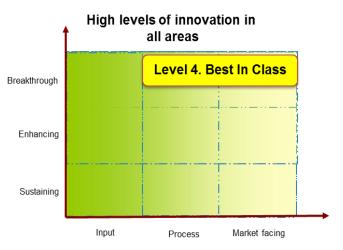
Increase Productivity, Quality and Efficiency Reduce Operating costs Improve Team Enthusiasm and Morale

Innovation Profiling



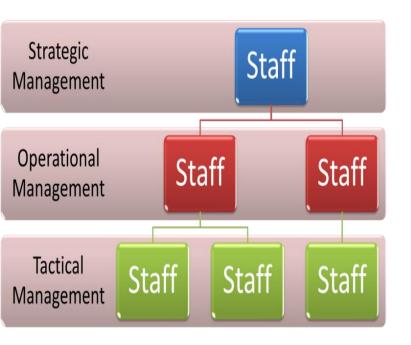


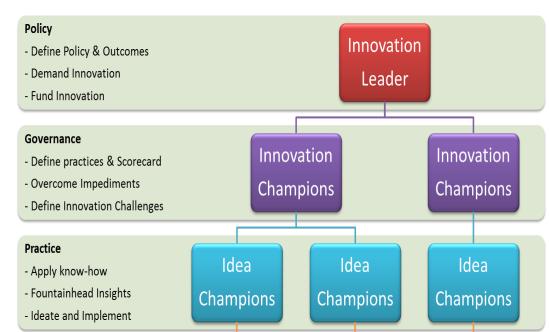






Power of Hierarchies







Thank You

