

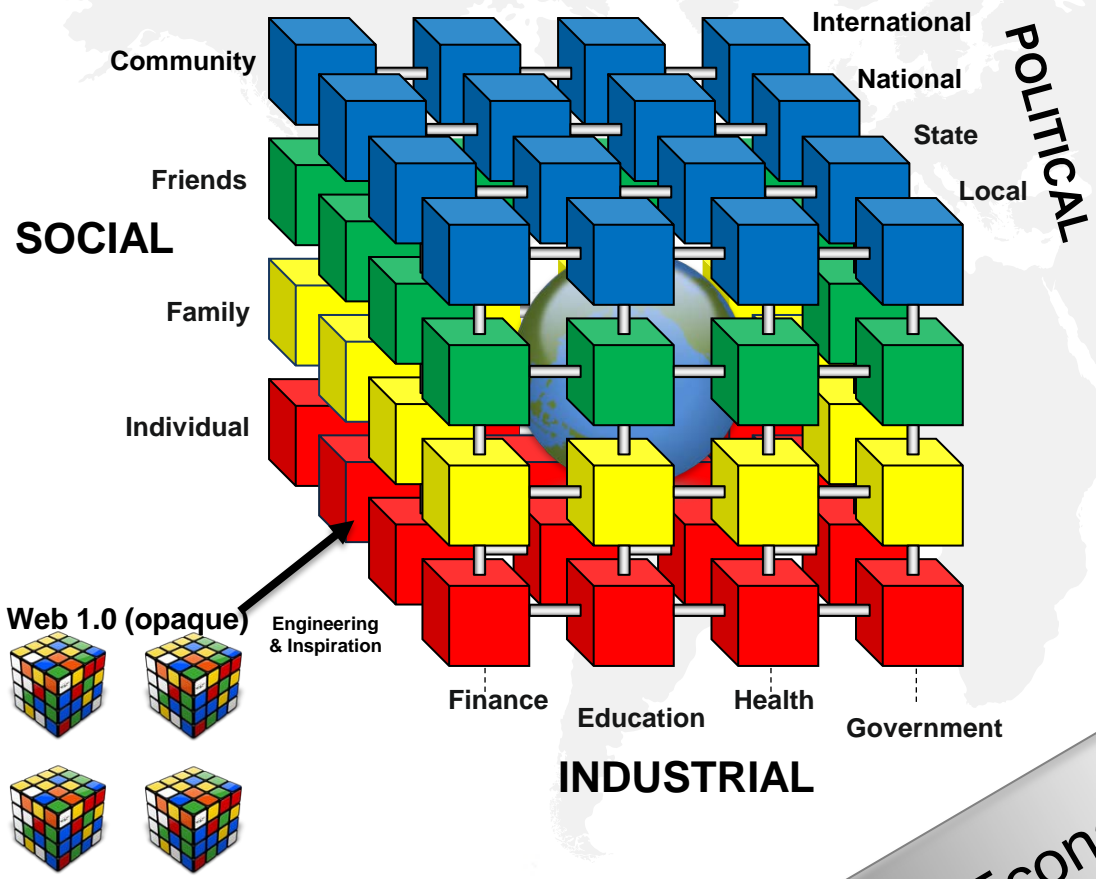


Applying the lessons of social networking and open source



ECONOMIC DEVELOPMENT 4.0:

A CENTRAL BRAIN TO ORGANISE COMMUNITY INNOVATION, COLLABORATION, WISDOM AND EFFORT TO PRIORITISE AND ACHIEVE GLOBAL OUTCOMES



Delivered in 90 days!
Available in 180!
Transformation in 365!



An Economic Development 4.0 network

If you could create a “Central Brain” in 5 days to focus the effort and wisdom of 2 Billion people, what problem would you solve? What social, industrial or political endeavour would you transform?

Every social, political or industrial endeavour or needs a “[Central Brain](#)” to coordinate community innovation, collaboration, workflow, wisdom and effort toward valuable outcomes.

“CENTRAL BRAIN” FEATURES:

- **Transparent – knows everyone and their intentions:** Profiles are self published using community specific tags. People can find each other using tag based search which describes “who they are”, “what they are doing” and “what they are interested in doing?”
- **Comprehensive – knows everything about a specific community and shares it:** information specific to the community can be published by anyone in a single location
- **Meritocracy – better decisions:** A “helicopter view” and the “[Wisdom of Crowds](#)” means better, merit based decisions
- **Knowledgeable** with community based linking of information to provide a “helicopter view” of each member and the community or ecosystem
- **Efficient** – simply reproduces what people do everyday in an online community
- **Simple, standard processes** – standardised business processes and managed workflows
- **Pervasive** – reaches people within existing structures to align organisation and community goals
- **Universal** – enhances existing organisational structures or a new structure
- **Effective** – effectively allocates resources amongst competing consumption and investment options
- **Interoperable** – tag based data can be freely shared with search engines and other central brains
- **Respectful** – each user can freely choose to participate, contribute, share, link or maintain their privacy (or anonymity)
- **Focused on valuable outcomes:** members can influence outcomes with ratings, voting on priorities and incentives provided by members
- **Adaptable and learns** with new features and innovations provided instantly by open source communities
- **Ubiquitous:** can coordinate the effort and wisdom of two billion people using web applications and the reach of the internet

“CENTRAL BRAIN” APPLICATIONS

Financial markets

- [Equity Market](#)
- [Fuelling the growth of SME’s](#)
- [Stock exchanges](#)
- [Information data providers](#)
- [Innovation Ecosystems](#)

Economic development

- [Democracy \(national\)](#)
- [National Application Network](#)
- [International Democracy/Governance](#)
- [Health Industry](#)
- [Climate Stability](#)
- [Education](#)
- [Energy and resource allocation](#)
- [Food](#)



Applying Web 3.0 “Central Brain” networks to financial markets and economic development



Equity Market 4.0

- [Equity Market 4.0](#) is a single global network for the equity market. It fuels the growth of SME's globally, deepens participation, expands functionality and improves capital allocation
- [Equity Market 3.0](#) recreates what people do in the equity market everyday in a [Web 3.0](#) network for a country, financial centre or organisation.
- Each company, adviser and investor can self-publish 20+ types of information or link to third party content to create a single, comprehensive information “storefront”. A critical mass of “storefronts” improve transparency and market efficiency.
- Sustainable competitive advantage available to partners from memorable domain names in 20+ countries including the top 5 financial centres

Economic Development 4.0

- [Economic Development 4.0](#) is how the world works after applying [Web 3.0](#) (or Facebook) networks to social, industrial and political endeavours
- [Web 3.0](#) person to person networks overcome the design limitations of [Web 1.0](#) hierarchies to deliver global transparency, meritocracy, productivity, accessibility and better decision making
- We can create the Web 3.0 networks on the [Critical Path](#) to [Economic Development 4.0](#) in 90 days.
- We will need the world's entrepreneurs, philanthropists and statesmen to engineer and inspire their use
- One global [Web 4.0](#) network can replace local [Web 1.0](#) hierarchies. Examples include [Democracy 3.0](#), fuelling the growth of SME's with [Equity Market 3.0](#), [Climate Stability 3.0](#), [UNITED \(International Governance 4.0\)](#) and [Health Industry 3.0 plus patient health record](#).
- Other potential [Web 4.0](#) networks include Education, Resources, Food, Energy and Oil. Peace may be an outcome of [UNITED \(International Governance 4.0\)](#), [Democracy 3.0](#), Education 3.0 and [Equity Market 3.0](#).

The Web 3.0 network “Hack” is a disruptive design that delivers transparency, accessibility, collaboration, meritocracy, openness, self-determination and integration (in 30-90 days)

- The [Harvard Business Review-McKinsey M-Prize for Management Innovation](#), defines a [Hack](#) as “a disruptive idea, radical fix or experimental design” that applies Web 2.0 values (including transparency, collaboration, meritocracy, openness, community and self-determination) that can unleash and “*overcome the design limits of Management 1.0 (or Web 1) and help to create Management 2.0 (or Web 2.0)*”
- The Web 3.0 network “Design” applies Web 3.0 principles to all social, industrial and political endeavours to create Web 3.0 networks or structures using a cloud-based open source content management system to tag and link the people and content within a community of common interest to facilitate information distribution, collaboration and workflow to deliver quality community outcomes. A single person can engineer a Web 3.0 network for any field of endeavour in 30-90 days!

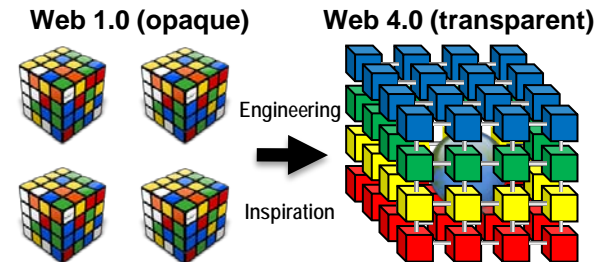
Web 3.0 networks deepens participation to lower tiers, expands features or functionality and integrates previously separate communities in social, political and industrial structures.

- Deepens participation: Participation reaches lower tiers by using a Web application to connect all participants in a P2P network.
- Expands features or functionality: The network reproduces what people do everyday online allowing new features and functionality to be added by simply adding new software functionality from open source software communities.
- Integrates separate groups: Integration occurs as transparent open web networks transcend, complement or replace proprietary limited information channels needed before the internet.

Equity Market 3.0 is a global community of companies, advisers and investors

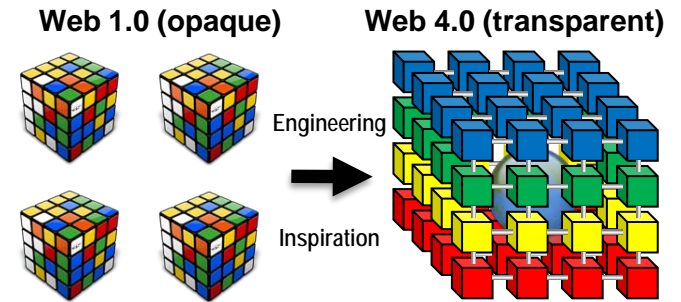
- Deepens the market by facilitating service and capital delivery beyond major companies to SME's, new ventures and innovation.
- Expands features and functionality beyond prices to include comprehensive information distribution, facilitate collaboration, manage workflow and execute outcomes.
- Integrate countries and markets: A transparent Web 3.0 network transcends traditional distribution channels with a single web application which simply treats disparate groups or countries as another tag to differentiate common content across a global community.

The community can engineer Web 3.0 networks for global social, industrial and political endeavours to create Economic Development 4.0.



We are on the brink of a shift to global person to person networks!

- In the last one hundred years, we have used the hierarchy and proprietary channels to connect, organise and focus the effort of the global community. This structure offered limited community access, was opaque and resulted in less than optimal decision-making.
- In this Web 1.0, we “read” from the web as hierarchies distributed information.
- In Web 2.0, we “write” to the web and learnt the possibilities of peer to peer networks by participating in social networks.
- The internet has grown to connect a billion people and anyone can use it without cost or restriction. The internet enables a new transparent and accessible structure to organise and focus effort - Web 3.0, or person to person, networks.
- In Web 3.0, we “execute” on the web and collaborate to toward outcomes in communities of common interest. They harness the "Wisdom of Crowds" for superior decision making and focus collective effort to deliver the same commercial and community outcomes as the hierarchy
- In Web 4.0, we “link” or “share” to integrate social, political and industrial endeavours around the world for global community governance and execution.
- Hierarchy ³: “Hierarchy-cubed” is the influence of Web 3.0 networks in hierarchies by encouraging members of the hierarchy to participate in a relevant Web 3.0 networks and align hierarchy goals with community goals.

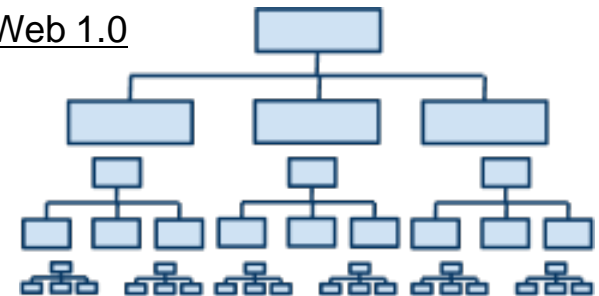


We



↑ Shift!

Web 1.0

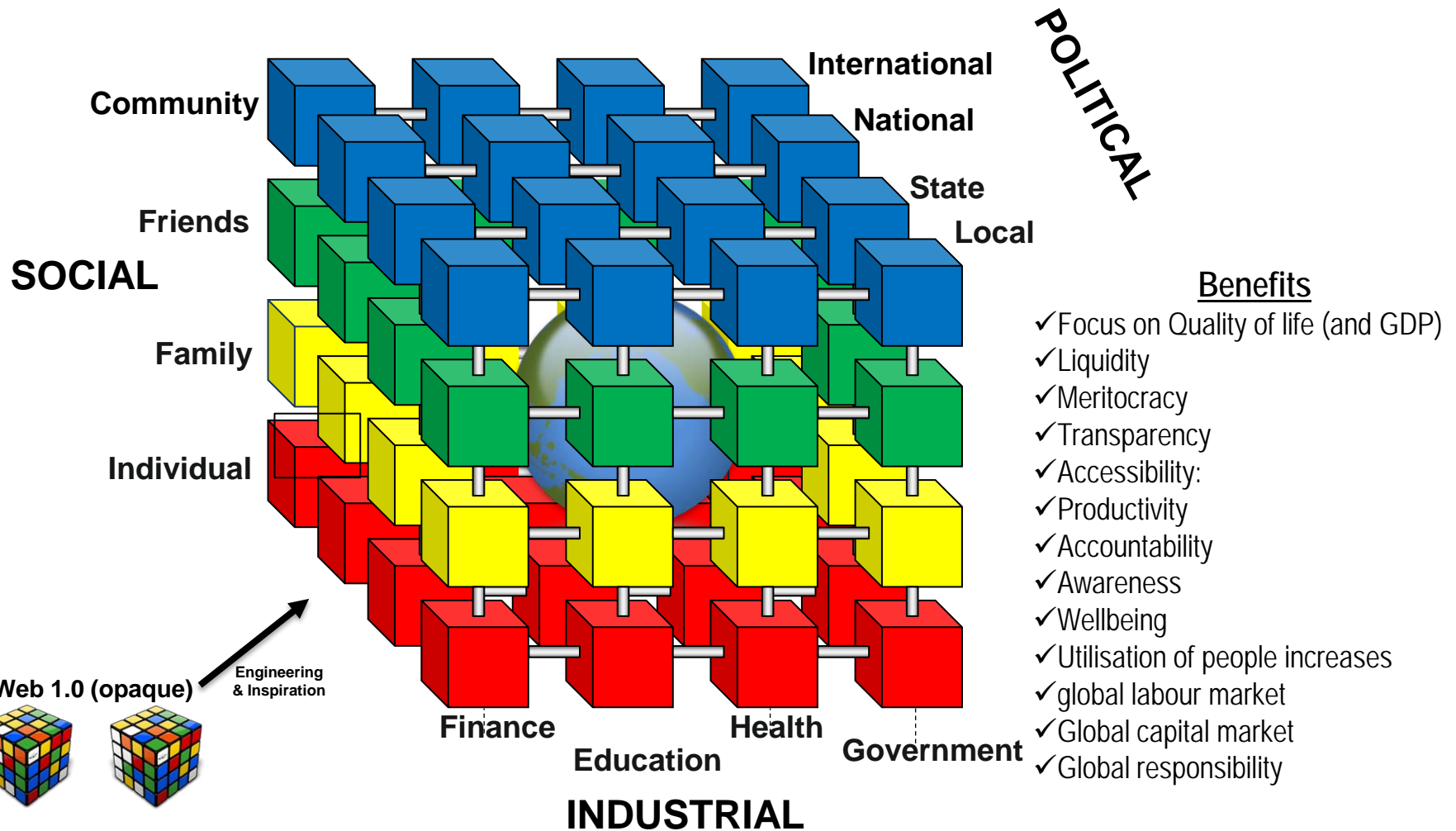


Engineering: We can create the Web 3.0 networks on the Critical Path to Economic Development 4.0 in 90 days!

Inspiration: We will need the world's entrepreneurs, philanthropists and statesmen to inspire their adoption!



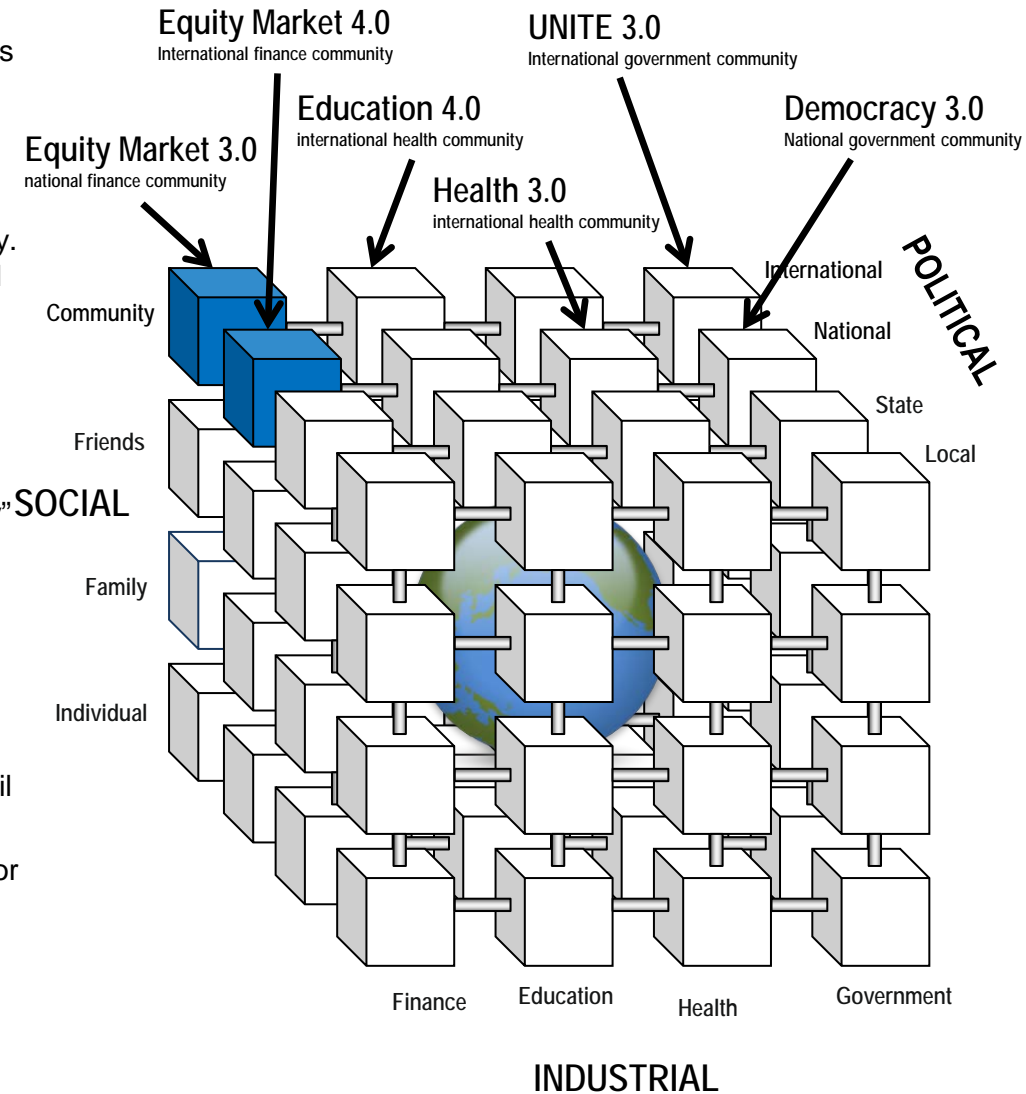
Economic Development 4.0 aggregates crowds of social, political and industrial endeavour with a common purpose



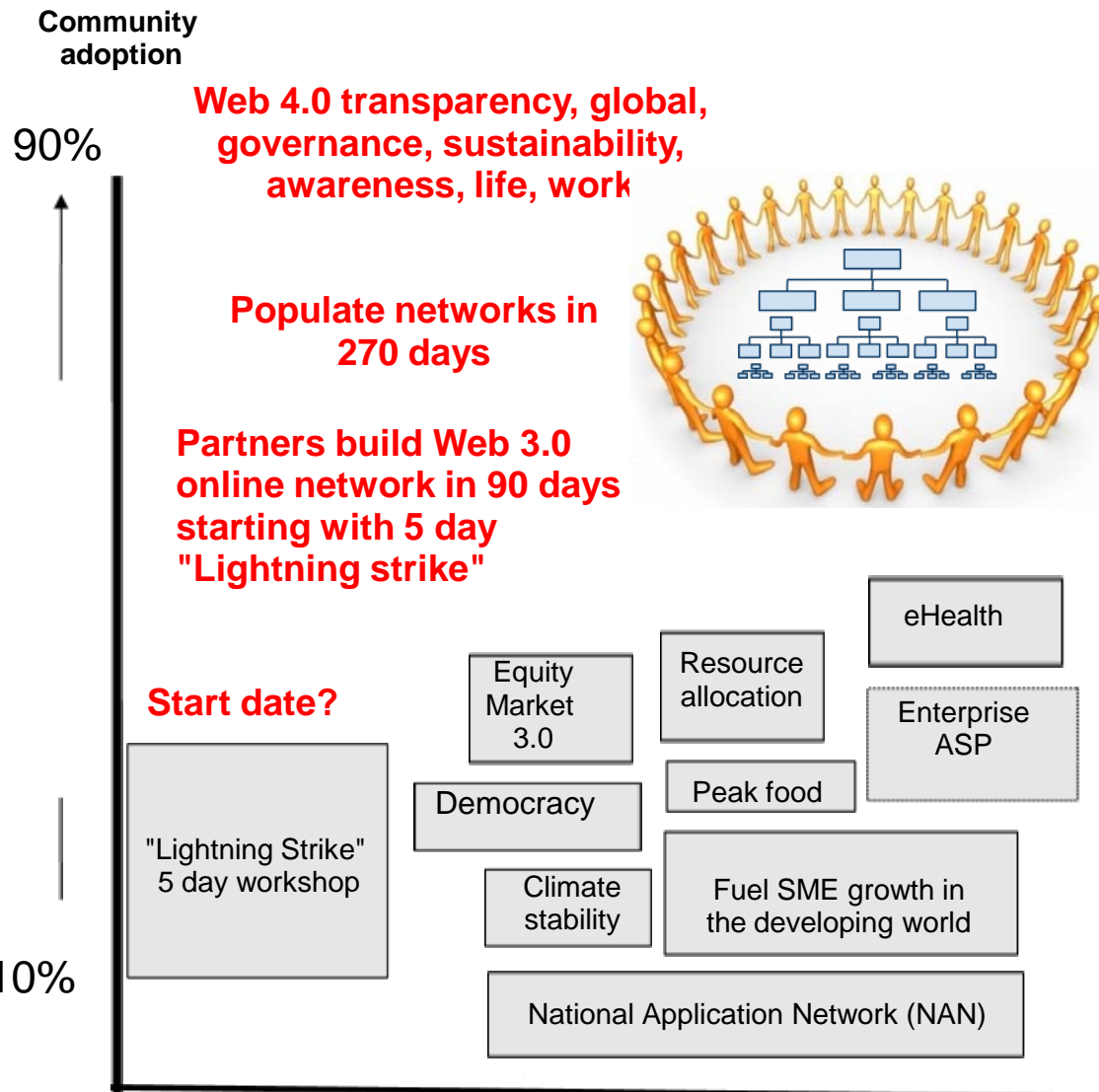
We need to assemble, focus and inspire each community (or cube) with a common interest

Economic Development 4.0 engineers Web 3.0 networks (or blocks) to UNITE social, industrial and political endeavours national and internationally

- Web 3.0 will have a profound effect on financial markets and economic Development.
- Economic Development 4.0 is the widespread use of web based person to person structures by social, industrial and political endeavours to deliver global transparency, meritocracy, accessibility and productivity. These endeavours include democracy, health, financial markets, education, processes of innovation and entrepreneurship.
- Economic Development 4.0 is the process of building national or international blocks in finance, education, health, government and other endeavours
- Equity Market 3.0 is a “National” “Finance” “Community” applies the principles of social networks to the financial markets.
- Equity Market 4.0 is the integration of National Equity Market 3.0 networks to create an “International” “Finance” “Community”.
- Other applications of Web 3.0 networks include Education 3.0, Resources 3.0, Food 3.0, Energy 3.0, Oil 3.0 and Democracy 3.0
- Some global issues are outcomes of other networks. For example, Global Peace 4.0 may be an outcome of UNITED 3.0, Democracy 3.0, Education 3.0 and Equity Market 3.0
- The hard part is consumer adoption which can be overcome with the inspiration from a few of the worlds greatest entrepreneurs, philanthropists and statesmen



Let's engineer life by building Web 3.0 networks to aggregate and focus communities of common interest on the critical path to Economic Development 4.0 ...



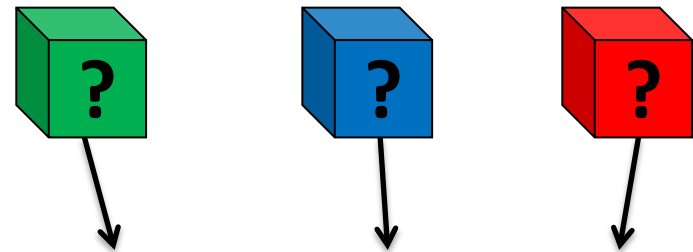
- Competition for scarce resources, oil, food and water is likely to cause conflict.
- Global growth could end by 2012 and we could have a depression – significantly reducing resources available
- Countries may not be able to afford the “goodwill” or investment in long term objectives post 2012.
- We need to manage existing resources, collaboratively allocate amongst competing needs, change consumption patterns and develop alternatives.
- We need to execute a critical path of Web 3.0 online networks to resolve key issues
- We will start with Equity Market 3.0 in 20+ countries



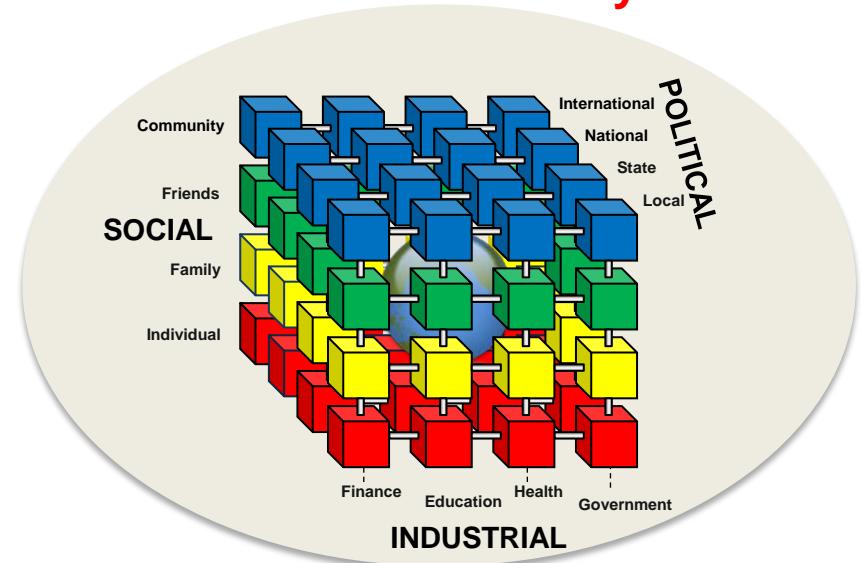
We should all participate and contribute to three Web 3.0 networks depending on our interests and expertise

- Facebook has demonstrated the power of peer to peer networks to connect large crowds and distribute information amongst large crowds
- Web 3.0 networks can be applied to industry and political endeavours
- We can build the Web 3.0 networks on the critical path to Economic Development 4.0
- We can harness the effort and wisdom of crowds to achieve transparency, meritocracy and achieve better decisions in all fields of endeavour, but we need the people to contribute!
- Individuals can also choose to participate and contribute in industry and political networks
 - People can share their expertise
 - People can provide ratings to determine priority
 - People can rate content to determine community merit

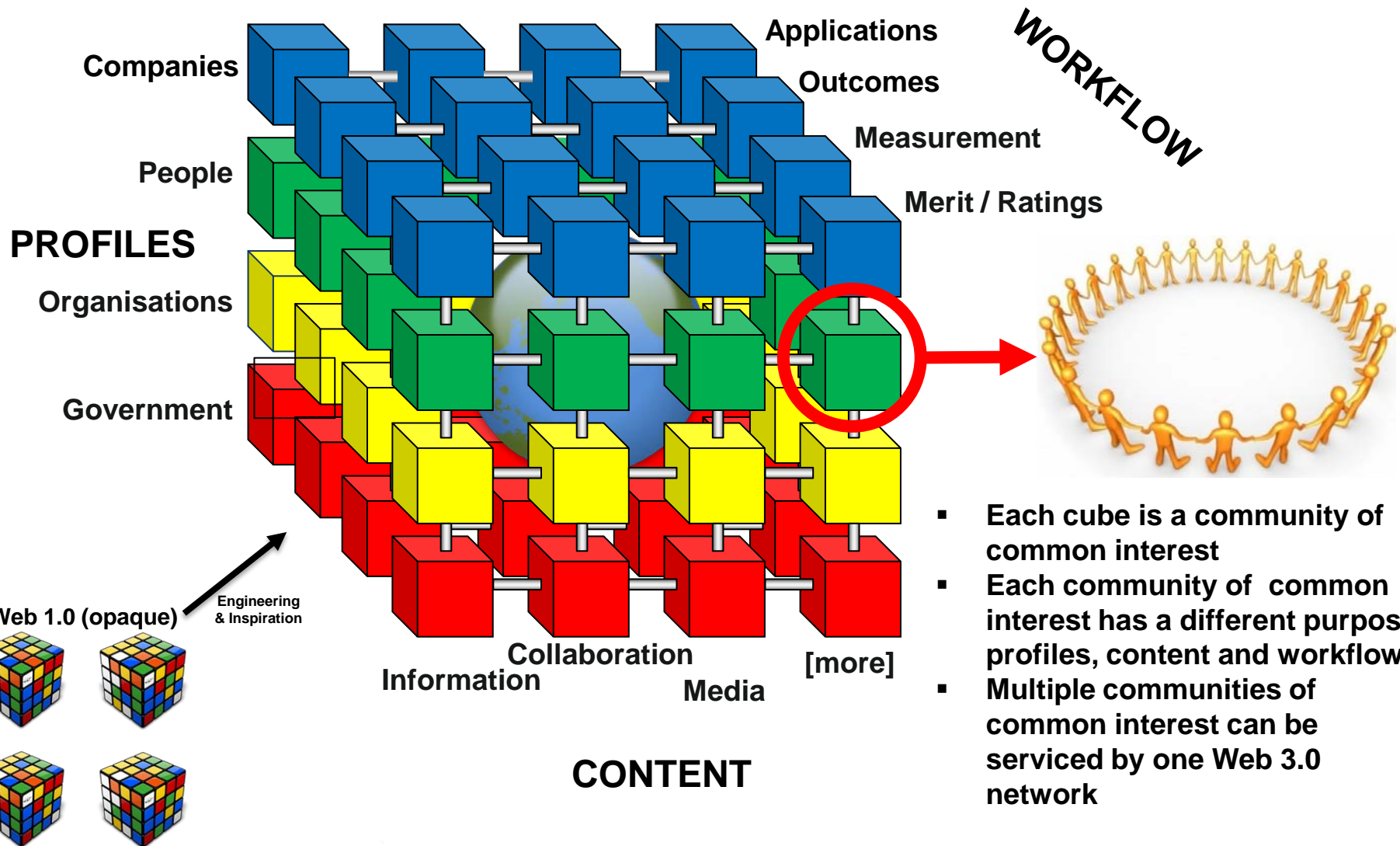
Which Web 3.0 networks will you participate in?



Your participation and contribution can influence community outcomes

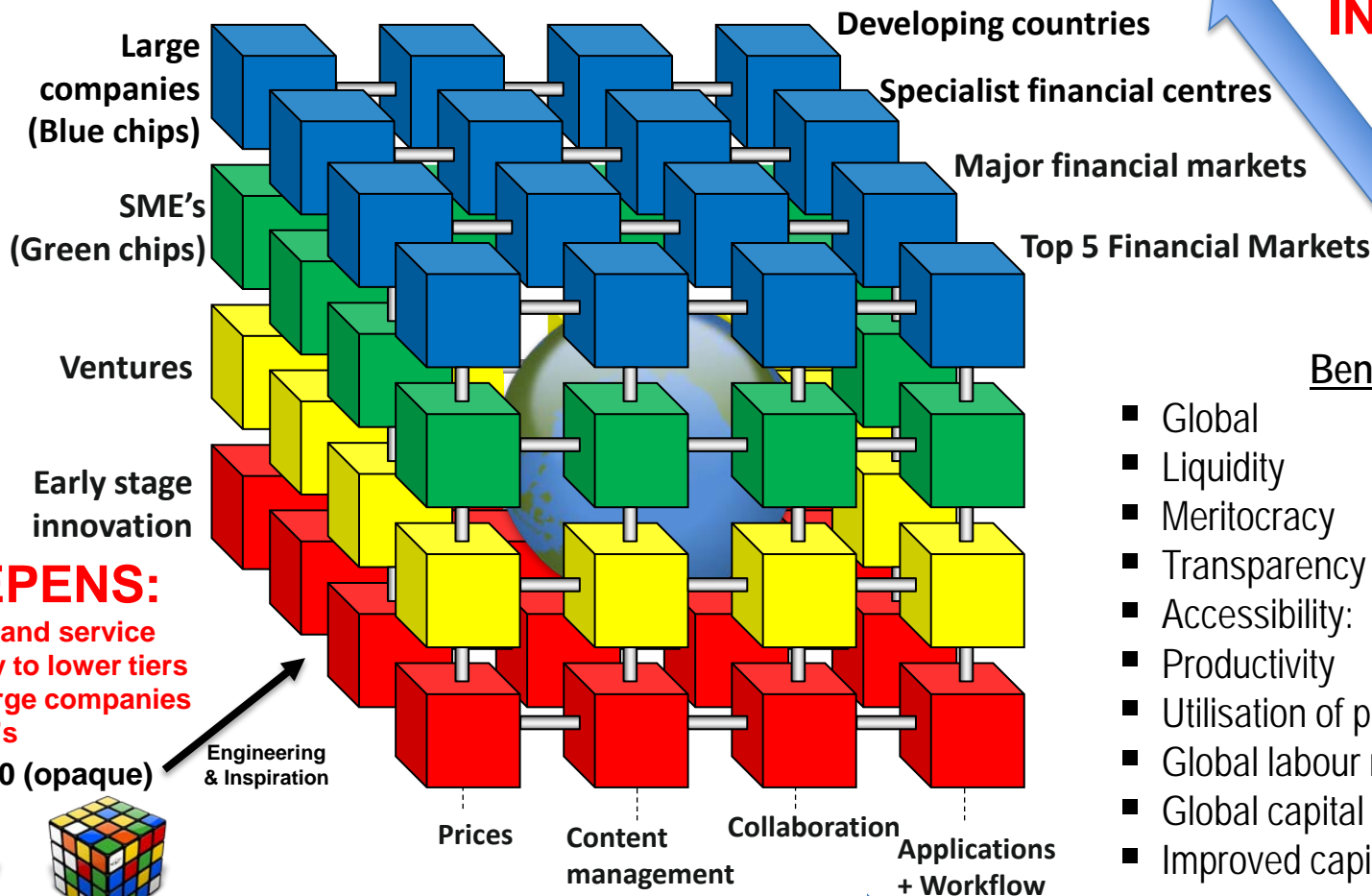


Each Community of Common interest (or cube) assumes a very consistent structure in an online network ... profiles, content and workflow



- Each cube is a community of common interest
- Each community of common interest has a different purpose, profiles, content and workflow
- Multiple communities of common interest can be serviced by one Web 3.0 network

Equity Market 4.0 deepens, expands and integrates a global capital markets in a single Web 3.0 network that is transparent and globally accessible



INTEGRATES:
a global market with transparency

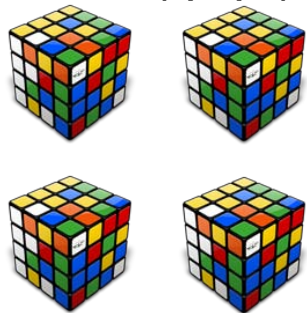
Benefits

- Global
- Liquidity
- Meritocracy
- Transparency
- Accessibility:
- Productivity
- Utilisation of people increases
- Global labour market
- Global capital market
- Improved capital allocation

DEEPENS:

Capital and service delivery to lower tiers from large companies to SME's

Web 1.0 (opaque)



Engineering & Inspiration

EXPANDS: more features and functionality

What? Who? Where on the Critical Path to Economic Development 4.0?

The Critical Path are the Web 3.0 networks underlying Economic Development 4.0 and the people and organisations that could or will build them.

Entrepreneurs, philanthropists and statesmen need to provide the inspiration to create Economic Development 4.0 and inspire consumer adoption of its underlying networks. How many do we need? We need 5-10.

Open Letters are a means to contact people and organisations on the critical path to adopt or align their objectives with the pursuit of Economic Development 4.0.

UNITED is a Web 3.0 network to coordinate delivery of Economic Development 4.0

What?	Where?	Who?
EquityMarket.jp Collaborative Macroexchange	Japan	Tokyo Stock Exchange
EquityMarket.co.uk Collaborative Macroexchange	United Kingdom	London Stock Exchange Alan Sugar
EquityMarket.hk Collaborative Macroexchange	Hong Kong	Hong Kong Stock Exchange
EquityMarket.sg Collaborative Macroexchange	Singapore	Singapore Exchange
Climate Stability 3.0	Global	Richard Branson
EquityMarket.vg Collaborative Microexchange	British Virgin Islands	Richard Branson
EquityMarket.ae Collaborative Macroexchange	United Arab Emirates	The Ruler of Dubai
UNITED 3.0 community to implement Economic Development 4.0	Global	TED, Mark Shuttleworth, Open Society Foundations
Democracy 3.0	Global	Safe Democracy Foundation, Open Society Foundations, Facebook
EquityMarket.es Collaborative Macroexchange	Spain	Martin Varsavsky, Barcelona Stock Exchange
Health Industry 3.0 (plus patient health record)	Global	Bill and Melinda Gates Foundation
National Application Network 3.0 Global Application Network)	Global / country	Mark Shuttleworth, Open Society Foundations
Climate Stability 3.0	Global	Richard Branson, Virgin Earth Challenge
EquityMarket.co.za Collaborative Macroexchange	South Africa	Mark Shuttleworth
Fueling SME growth	Global	Google.org
<i>More to follow</i>		



How? A UNITED (International Governance 3.0) community would coordinate contribution to engineer Economic Development 4.0

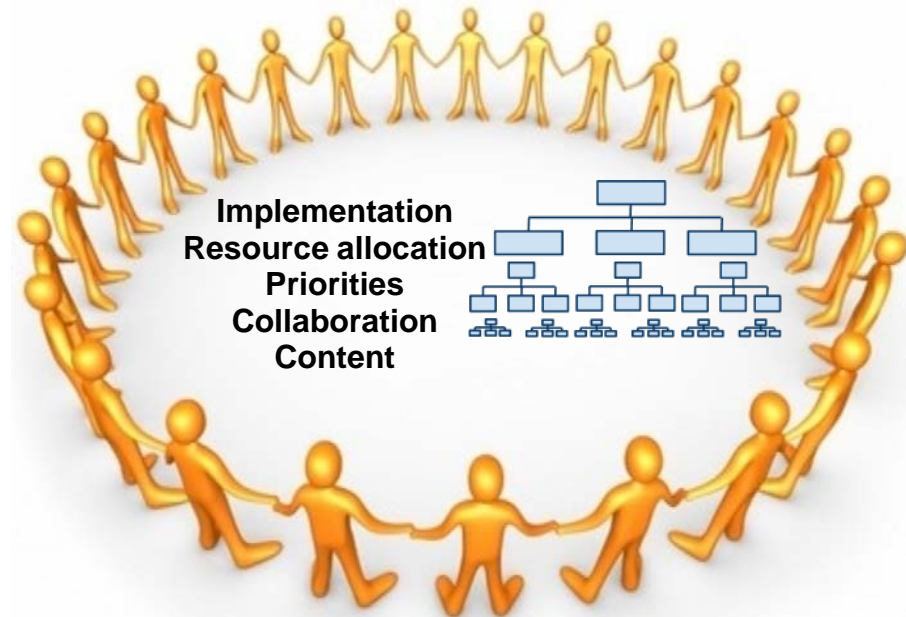
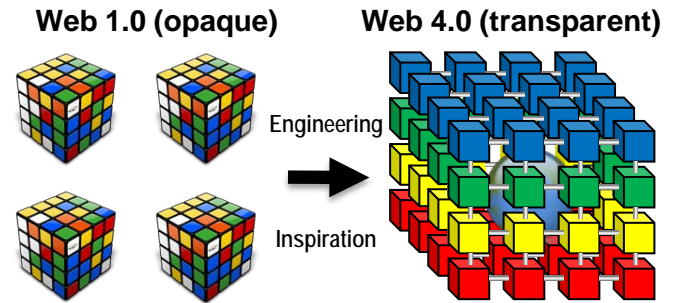
Linux is one of the largest, most complex engineering projects in the world. It is created by aggregating the volunteer efforts of individuals and corporations that align their contribution in a common interest in free software.

Economic Development 4.0 can be created in a similar way from a community with a common interest in economic development. Organisations will align their strategy with the principles of Economic Development 4.0 and may assume responsibility for delivering a specific Web 3.0 network on the critical path.

UNITED can mean different things:

- U** = Universal, ubiquitous
- N** = Network
- I** = Innovation, Inspiration
- T** = Technology
- E** = Entertainment, Education, Engineering
- D** = Design, Development

Only 20-30 “blocks” (or Web 3.0 networks) need to be built. I’ll spawn each of them in five days and “partners” can customise and launch them in 30-90 days!



UNITED 3.0 is a **U**niversal community **N**etwork to implement the **I**nnovation, **T**echnology, **E**ntertainment and **D**esign networks underlying Economic Development 4.0.

Other web 3.0 networks can be created in an afternoon, just change the participants, content and purpose to create Education 3.0, Resources 3.0, Food 3.0, Energy 3.0, Oil 3.0 ...

The Equity Market 3.0 network provides content management for the equity market.

To create another type of Web 3.0 network for any other social, industrial or political endeavour, you just rename/add the participants and the content.

Other fields of endeavour

- Education 3.0
- Resources 3.0
- Food 3.0
- Energy 3.0
- Oil 3.0
- Democracy 3.0

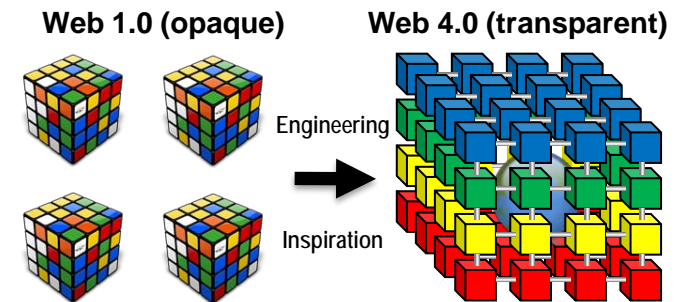
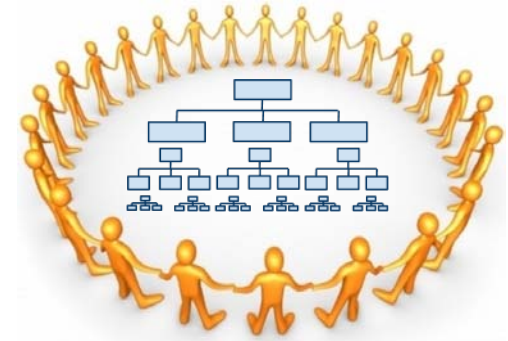
Some global issues are outcomes of other networks. For example, Global Peace may be an outcome of UNITED 3.0, Democracy 3.0, Education 3.0 and Equity Market 3.0

The hard part is consumer adoption which can be overcome with the inspiration from a few of the world's greatest entrepreneurs and philanthropists



We can rely on the "Wisdom of Crowds" to run the world!

- The Wisdom of Crowds aggregated through Web 3.0 networks are likely to make wiser collective decisions than those currently made by single members of the group.
- Web 3.0 networks facilitate *"the four elements necessary to form a wise crowd"*¹:
 - *diversity of opinion (each person should have some private information, even if its just an eccentric interpretation of known facts),*
 - *independence (people's opinions are not determined by the opinions of those around them)*
 - *decentralization (people are able to specialise and draw on local knowledge)*
 - *aggregation (some mechanism exists for turning private judgements into a collective decision)"*
- In summary, we can rely on the Wisdom of Crowds to run the world through Web 3.0 networks on the Critical Path to Economic Development 4.0.



Source: ¹ [The Wisdom of Crowds: Why the many are Smarter than the Few](http://en.wikipedia.org/wiki/The_Wisdom_of_Crowds) by James Surowiecki, 2004 and http://en.wikipedia.org/wiki/The_Wisdom_of_Crowds



Economic Development 4.0 delivers global transparency, accessibility, meritocracy, productivity and accountability

Definition of Economic Development (Wikipedia):

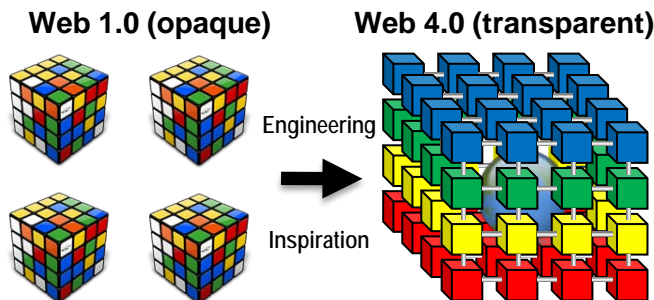
- *"Economic development is the development of economic wealth of countries or regions for the well-being of their inhabitants.*
- *Public policy generally aims at continuous and sustained economic growth and expansion of national economies so that 'developing countries' become 'developed countries'.*
- *The economic development process supposes that legal and institutional adjustments are made to give incentives for innovation and for investments so as to develop an efficient production and distribution system for goods and service."*

Web 3.0 impacts on Economic development

- Web 3.0 present new structures to drive economic development
- the need to grant the private sector ownership rights over community information channels to encourage innovation and investment is unnecessary

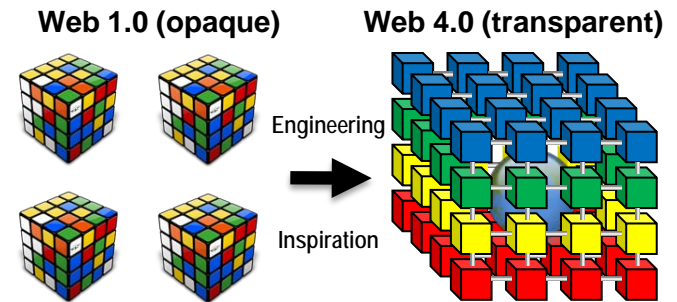
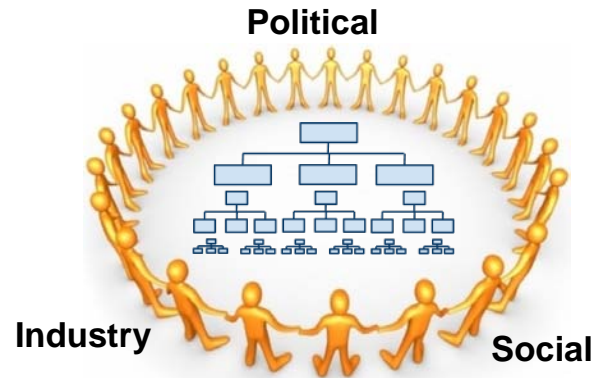
Benefits

- ✓ Focus on Quality of life (and GDP)
- ✓ Liquidity
- ✓ Meritocracy
- ✓ Transparency
- ✓ Accessibility:
- ✓ Productivity
- ✓ Accountability
- ✓ Awareness
- ✓ Wellbeing
- ✓ Utilisation of people increases
- ✓ global labour market
- ✓ Global capital market
- ✓ Global responsibility

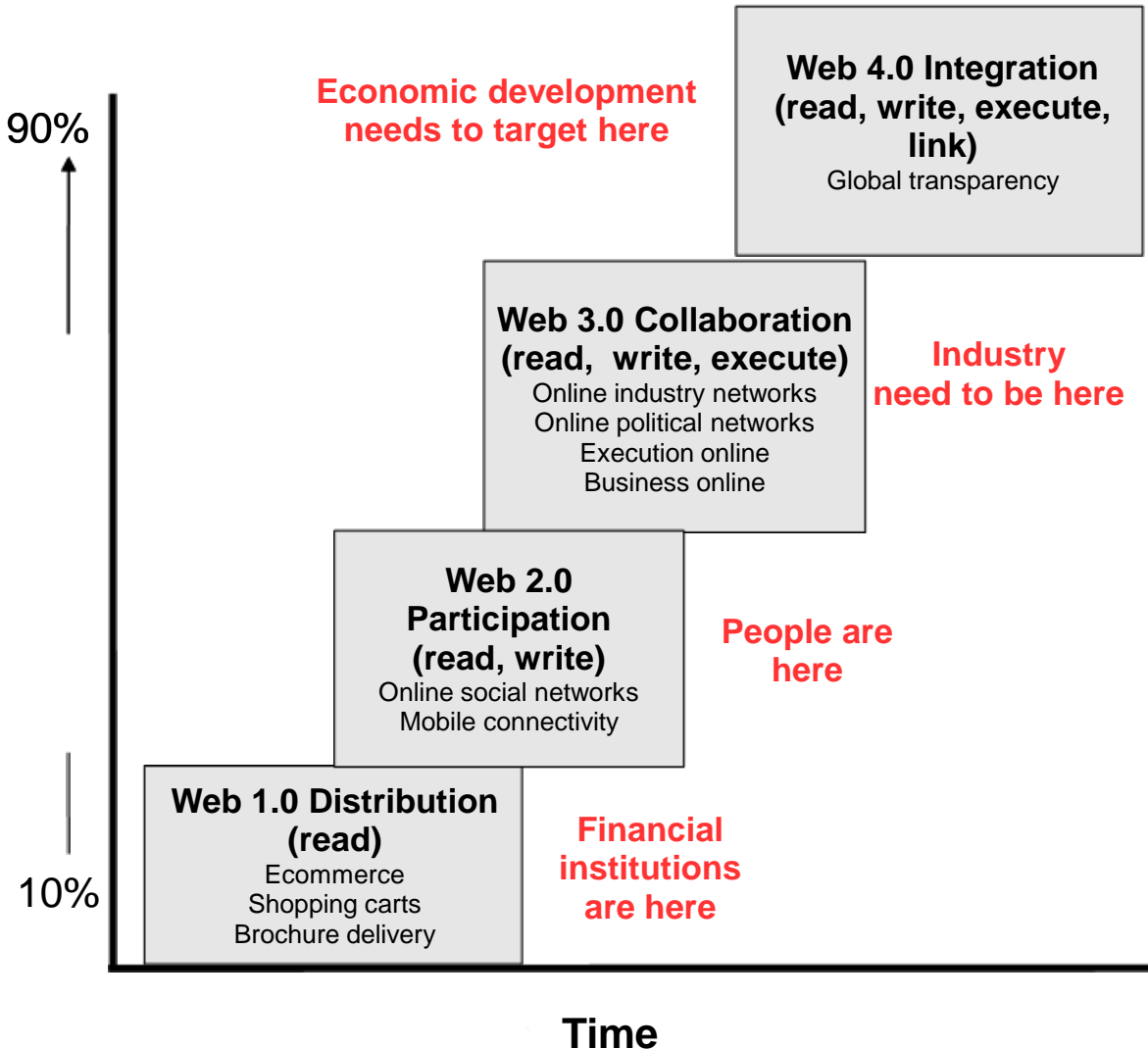


We need Web 3.0 and Web 4.0 networks!

- According to (some of) the worlds scientists, humanity has a 50% chance of surviving beyond 2100
 - what proportion of the 50% is caused by opaque Web 1.0 channels?
 - Can our chance of survival be increased with greater transparency, accessibility, productivity and improved resource allocation of Web 3.0 networks?
- Individuals and some countries seem unable to focus beyond the short term to plan, save and invest for a sustainable future.
- Opaque channels have allowed individuals within all political and financial structures to divide risk and return for short term gains.
- Long term consequences include bankruptcy (country, corporate and individual), environmental unsustainability, inadequate infrastructure and poverty.
- Web 3.0 networks focus collective innovation to prioritise problems and implement solutions transparently and quickly.



Evolution: Web 1.0 (distribution), Web 2.0 (participation), Web 3.0 (collaboration) and Web 4.0 (integration)



- Online networks facilitate distribution (Web 1.0), participation (Web 2.0), collaboration (Web 3.0) and integration (Web 4.0).
- People think Web 2.0 ... industry are Web 1.0 ... people will leave industry and participate directly in Web 3.0 networks
- Web 3.0: individuals contribute directly to online industry and political networks, rather than opaque channels allowing a change in work/life patterns
- Web 4.0 achieves a critical mass of participation in online networks that deliver global transparency, governance, distribution, participation, collaboration in key community endeavours.
- **Web 4.0 delivers community sovereignty to channels and information.**





Screenshots of some Web 3.0 networks underlying Economic Development 4.0?

Equity Market 3.0
National Application Network 3.0
Health 3.0
Democracy 3.0



MarcusCake.com

Web 3.0 "Central Brain" for financial markets
and economic development



Web 3.0 presents a real-time opportunity for citizen participation in democracy ... we just need to implement Democracy 3.0 (Nationally) and UNITED 3.0 (internationally)

Web 3.0 presents a new opportunity for Global Governance

- *"Democracy is a system of government by which political sovereignty is retained by the people and either exercised directly by citizens or through their elected representatives."*
- Web 1.0 limits participation to a two party vote every couple of years .
- Web 3.0 presents the opportunity for the people to participate in the political process in real-time!

International community governance - UNITED 3.0

- UNITED 3.0 is a Universal community Network to implement the Innovation, Technology, Entertainment and Design networks underlying Economic Development 4.0 to engineer global transparency, meritocracy, productivity, accessibility and quality of life.
- It aggregates content, facilitates collaboration to validate and rate priorities, allocates resources and coordinate implementation by corporations and individuals
- The global community participate in the process ... citizens, corporations, government, everybody!

National community governance - Democracy 3.0

- Democracy 3.0 enhances democracy by providing a costless, unlimited and open channel to distribute information and facilitate collaboration amongst politicians, government executives, citizens and companies
- Citizens participate in democracy by reviewing issues, rating content, setting priorities, sharing their knowledge and experience, contributing opinions and linking
- Politicians self-publish their views and comments on any issue, policy or outcome of the political process from a single location known to all citizens



Democracy 3.0: connecting politicians, citizens, government and corporations with a common interest in democracy

Home Profiles Classifieds News Tour Register Login Store Tools Community Support About us Login

E-democracy online political network

enhancing democracy by connecting politicians, citizens and government executives in a peer to peer network

About us

- collaborative hub for politicians, government executives, organisations and citizens
- coordinating citizen participation in the political process
- peer to peer distribution
- self-published
- linking content turns information into knowledge into action
- workflow from issues, priorities, policy to projects
- tag-based search
- hosted by Amazon bookstore

To learn more ... take the tour!

Tour


- How to participate?
- How to contribute?
- How to prosper?
- How does a collaborative hub work?
- Organisations - features, benefits
- Politicians - features, benefits
- Organisations - features, benefits
- Citizens - features, benefits
- The challenges

We distribute information to enhance democracy

Democracy is a system of government by which political sovereignty is retained by the people and exercised directly by citizens. This network aims to enhance democracy by providing a costless channel to distribute information and coordinate participation by citizens in the political process.


We connect politicians, citizens, government and organisations

Politicians

 Politicians can contribute by self-publishing their views and comments on any issue, policies or outcome in the political process from a single location for review by citizens.


[Features/benefits](#) | [Search](#) | [Featured](#) | [Create](#) | [Sample profile](#)
[Forum](#) | [Latest](#) | [Most discussed](#) | [Wiki](#)

Citizens

 Citizens participate in democracy by reviewing issues, rating content, setting priorities, sharing their knowledge and experience, contributing opinions, linking, and volunteering.

[Features/benefits](#) | [Search](#) | [Featured](#) | [Create](#) | [Sample profile](#)
[Forum](#) | [Latest](#) | [Most discussed](#) | [Wiki](#)

Government executives

 Government executives can keep citizens informed about the political process and outcomes directly and seek their participation in projects.

[Features/benefits](#) | [Search](#) | [Featured](#) | [Create](#) | [Sample profile](#)
[Forum](#) | [Latest](#) | [Most discussed](#) | [Wiki](#)

Organisations

 Organisations can return intellectual property to the community or contribute resources to projects.

[Features/benefits](#) | [Search](#) | [Featured](#) | [Create](#) | [Sample profile](#)
[Forum](#) | [Latest](#) | [Most discussed](#) | [Wiki](#)

Quick search using tags

[Politicians](#) [Government](#) [Issues](#) [Policies](#)

Type of company?
Select Company type ▾
Which Industry?
Select Industries ▾
What country?
Select Countries ▾
Keywords:

Please enter a search

Login

Please login, [register](#) or take the tour

Username:
Password:

[Forgot your password?](#)

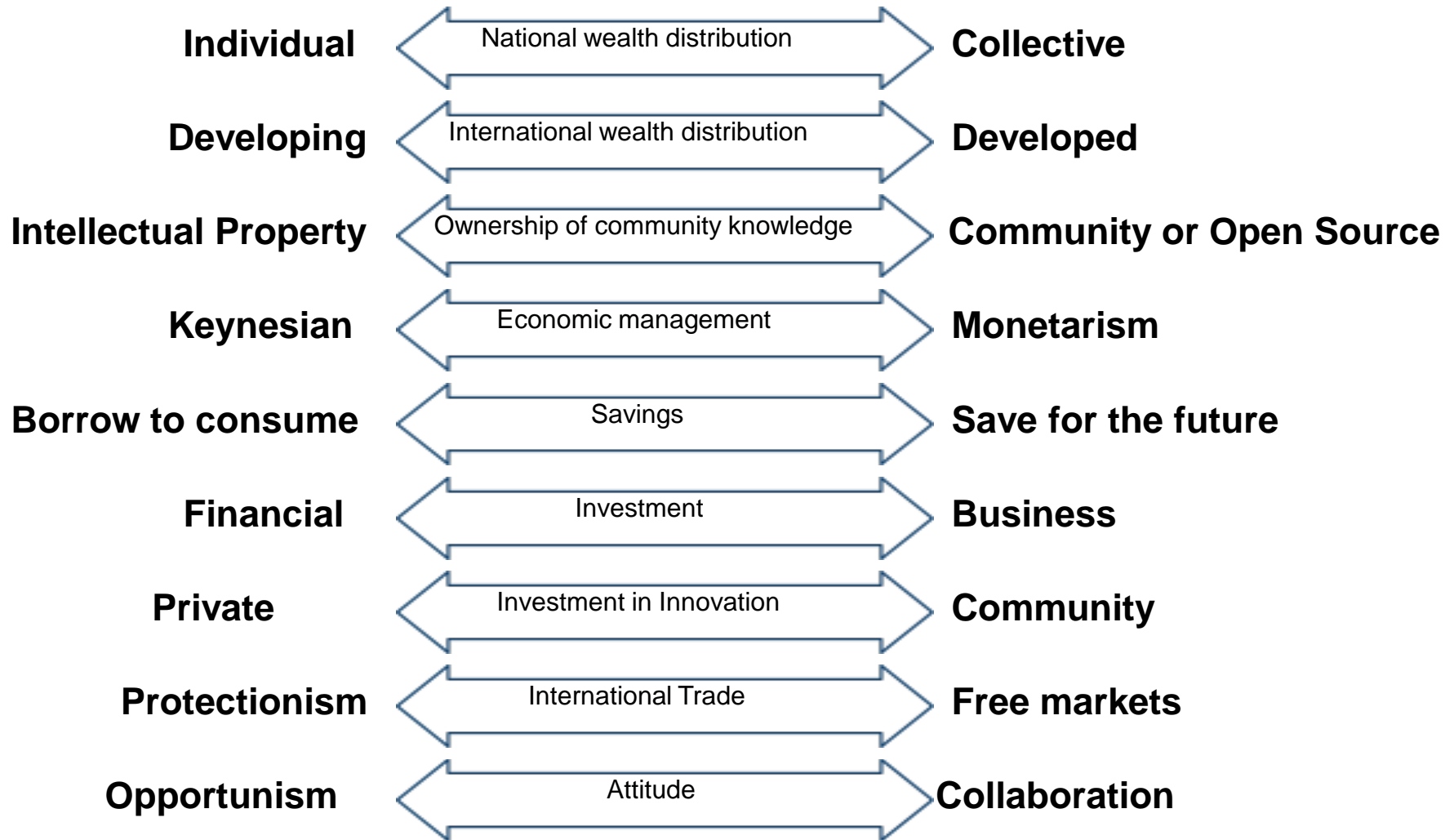
We manage the following types of content

Profiles <ul style="list-style-type: none">• Politicians (local, state/federal/country, international)• Government executives• Citizens• Organisations	Process <ul style="list-style-type: none">• Issues (Military, economic, social, environmental)• Priorities• Policies (proposed, pending, current, redundant)• Projects (government expenditure, volunteers, partners needed)	Outcomes <ul style="list-style-type: none">• Announcements• Videos• Audio• Reports (feasibility, economic, financial, industry, market)• Blogs• Pictures• Articles
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Home | Credits | Report abuse | Suggestions | Linking and buttons | Terms of use | Email page | Privacy |



Democracy 3.0 evolves beyond two party (left vs. right) to national and international "crowd" or community choices of values



What are the key elements of a Web 3.0 online network?

Community of common interest

- Common interest (industry, political)
- Focus collective knowledge and effort
- Individual contribution toward objectives through content

Individual branding

- Community ratings of individuals become more important than company branding

Memorable domain names

- Singular two word generic names
- Represent market participants or functions
- Memorable URL's for profiles
- email addresses for members

User created content

- Profiles of market participants
- Content (classifieds and news) encompasses all information in target market
- Individual contribution toward objectives
- Self-published content

Distributed, borderless management

- Quality managed by community and supervised by network owners/sponsors
- Network management, development and support is distributed across borders coordinated by groupware technology

Attractive target market

- Opaque channels and cottage industries
- Web 1.0 only
- Premium pricing
- Valuable information – members willing to pay to view or distribute



Member subscriptions

- Valuable information – members willing to pay to view or distribute
- ARPU \$1,000+
- Transaction fees on value created

On demand “Cloud” web hosting

- Amazon Web Services provides cheap, scalable web hosting that automatically scales depending on user demand

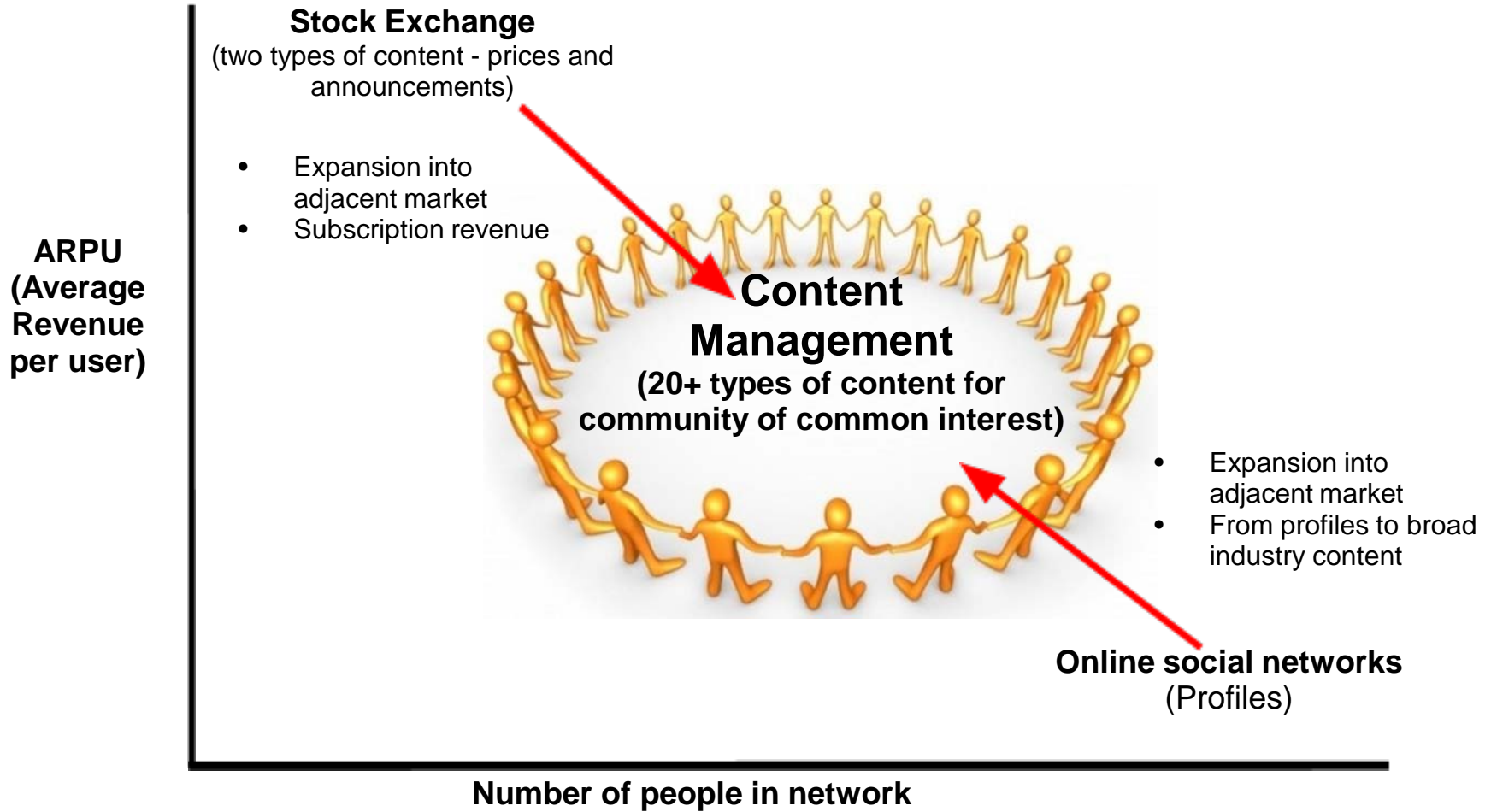
Scalable open source web applications

- Scalable
- Open source for innovation and maintenance of basic functionality
- Modified for target market



Convergence and competition for Industry 3.0!

Industry 1.0 expands into adjacent industries with social network strategy and social networks move into industry in pursuit of higher ARPU



Web 3.0 “Community execution” is more efficient than Web 1.0 “Opaque channels”

The next evolutionary stage of the internet will apply disruptive technology and create new structures

- **Web 1.0 structures created out of necessity**
Government needed to convey ownership of community knowledge to private enterprise with a system of intellectual property to encourage investment in innovation and the creation of information distribution channels.
- **Financial markets**
Investment banking and equity markets are essentially a cottage industry with asymmetric information flows between potential customers, customers, advisors, brokers and sources of capital. As such they are highly ineffective and deliver bottle-neck returns to some brokers and investment bankers.
- Small and medium-sized companies find it very difficult to access correct skills and capital, while the full universe of experts and potential investors is not fully utilized.
- **Professionals and workers**
The knowledge and wisdom of each person is a result of their education, experiences and reading from the community. Individual knowledge and wisdom is shared through proprietary channels developed over the last hundred years.
- **Relationships not content are central**
Market participants build relationships over decades, retain their knowledge and deal with people that they can meet for coffee within an hour of where they live. The number of opportunities for review is limited.

Web 3.0: Community execution

Economic development

The internet provides free point to point information distribution. “Open source” software communities demonstrate innovation is not dependent on a profit motive.

Proprietary channels are no longer necessary to encourage innovation or distribution channels. Web 3.0 provides a more efficient way for people to distribute information and facilitate collaboration to conduct business and community in virtual clouds.

Financial markets

Online industry networks allow market participants to see straight through a market and collectively to see straight through a market and collectively self-publish, match, learn, validate and consume financial market content in hours (not months).

Professionals work through online networks

Individuals manufacture content. The internet provides them with a point to point distribution channel. Individuals do not need to join an organisation to get distribution – *they will distribute information using online networks*.

Content not relationships are central

The consumers of information will review many opportunities using tag based search and choose to execute those based on merit.

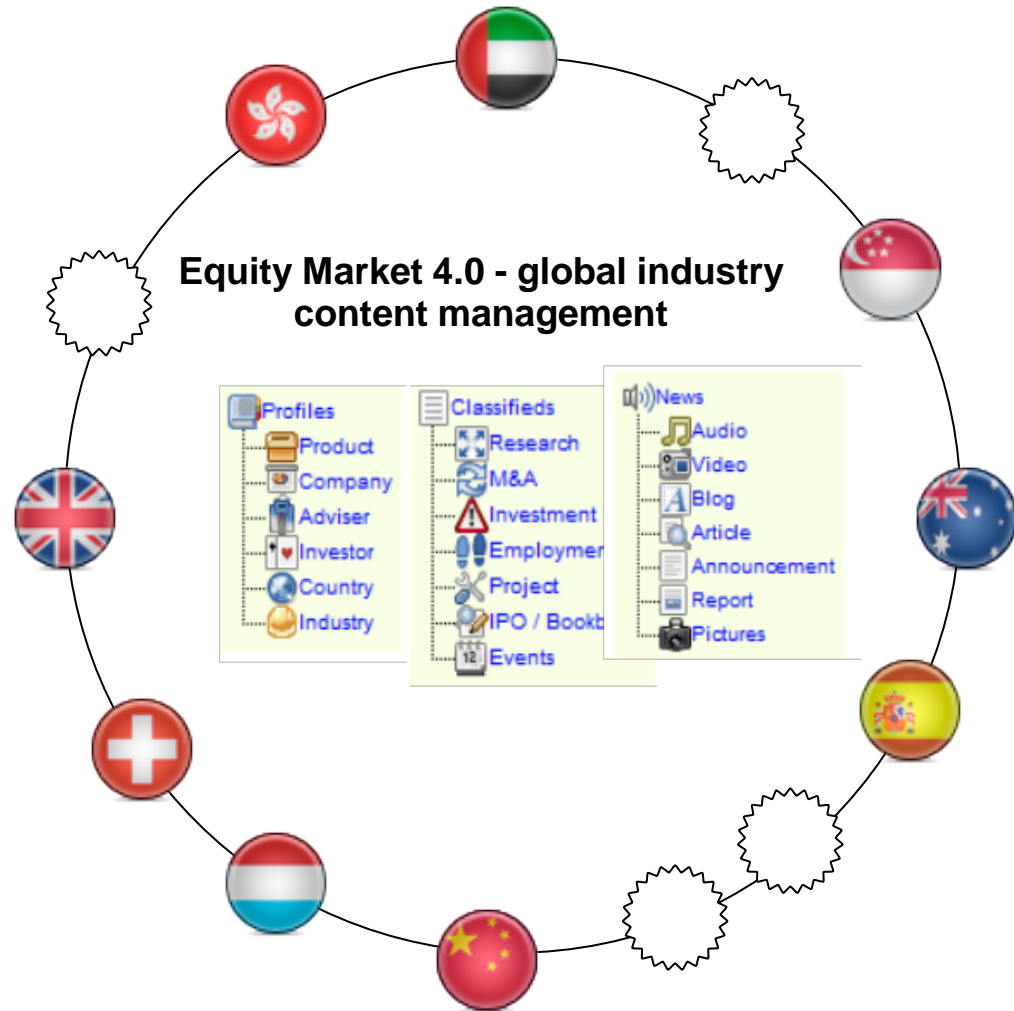


Equity Market 4.0 will be crowdcreated in 365 days

- Equity Market 3.0 is one of the Web 3.0 networks underlying Economic Development 4.0. It is the next generation of financial markets.
- Equity Market 3.0 distributes information and facilitates collaboration amongst companies, advisers and investors in a peer to peer network.
- I am to crowdcreate Equity Market 3.0 networks in 20+ financial centres by June 2012.
- Widespread adoption of these networks is Equity Market 4.0.

My plan

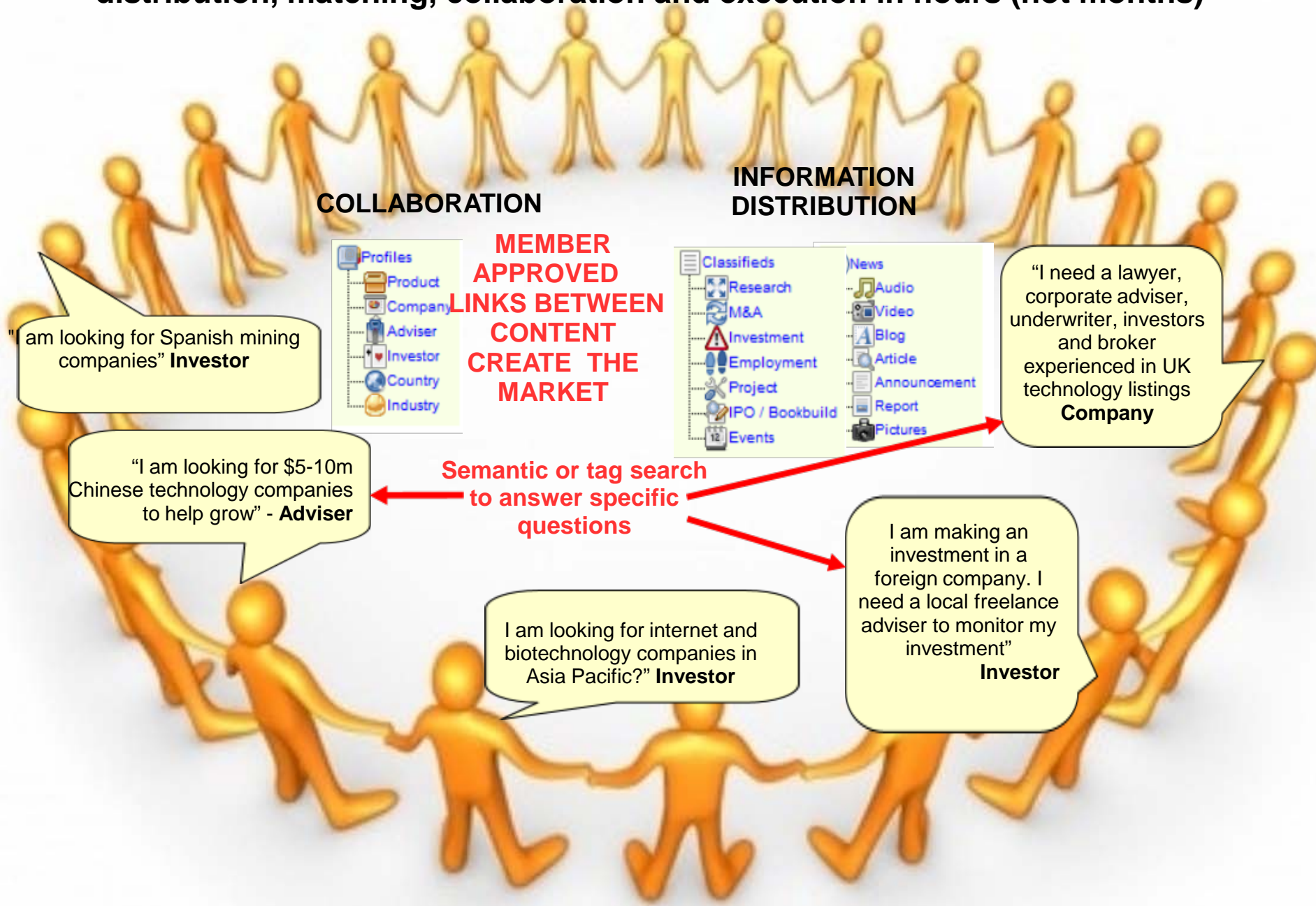
- Establish partnerships to create Equity Market 3.0 in 20+ countries
- Deliver 20 five-day "Lightning Strike" template networks to selected partners to each country.
- Each template is created in five days and a partner can then customise and launch the network in 30-90 days.
- Unique domain names are available to provide unique and memorable branding for network members.



Details of countries and partnerships will be revealed by "Open letters", posts and "Country" pages at MarcusCake.com ... and summarised in Version 2 of this presentation



Equity Market 3.0 allows members to see industry content and facilitate collective distribution, matching, collaboration and execution in hours (not months)



Equity Market 3.0 is an national, finance community – it is available in a five day “Lightning Strike”

- Equity Market 3.0 is an intersection of online social networks and financial markets.
- Equity Market 3.0 distributes information and facilitates collaboration amongst companies, advisers and investors in a peer to peer network.
- A five day workshop “Lightning Strike” delivers a template network to partners
- A partner can then customise and launch the network in 30-90 days.

The screenshot shows the homepage of 'Equity Market, China', an open source support platform for China's equity market. The navigation bar includes links for Home, Tour, Search, Register, Login, Markets, Profiles, Classifieds, News, Store, Tools, Community, Support, and About us. The main header features the Chinese flag and the site title. The page is divided into several sections: 'About us' with a list of features like 'collaborative hub' and 'peer to peer distribution'; 'We connect companies, advisers and investors' with sub-sections for Companies, Advisers, and Investors; 'Quick search using tags' with dropdown menus for company type, industry, and country; 'Login' with fields for username and password; 'A virtual financial market?' section with a globe icon; and a footer with various utility links like Credits, Report abuse, and Privacy.

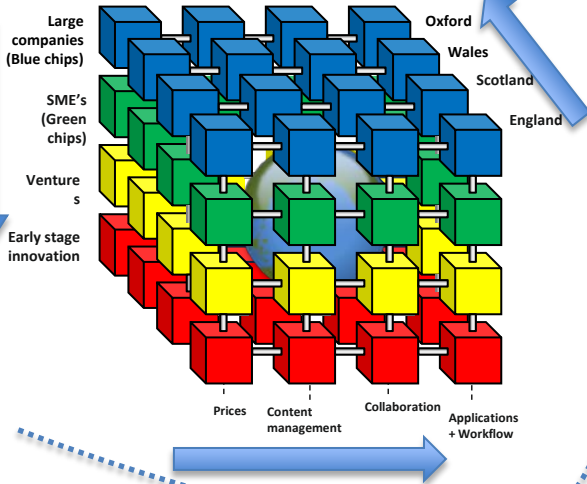


Fuelling the growth of SME's, Ventures and Early stage innovation into fire breathing dragons from a "Lightning Strike" that grows from ripples to waves ...

1

Delivered in 5 days
("Lightning Strike")

Equity Market 3.0



2

Engineering

Customised in 30-90 days

Recruit existing "National", "Finance" "Community" organisations for inspiration and early adopters

Accessibility

3

Inspiration

Entrepreneurs

Endorsement to create and inspire adoption

Statesmen

Endorsement and aligning government tiers with common objective

Media

Partnership with TV (ie; Dragons Den reaches a community of 3m+ with an interest in ventures and innovation – **Dragons Den 3.0?**)

Existing community members

Incubators
Venture Capital Associations
Business Associations
Stock exchange
Non-government organisations

Government

Government departments participate to encourage and regulate

4

Adoption

Marketing



Break-even

5

Transform

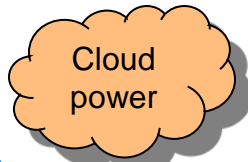
Integrate

Link

Share

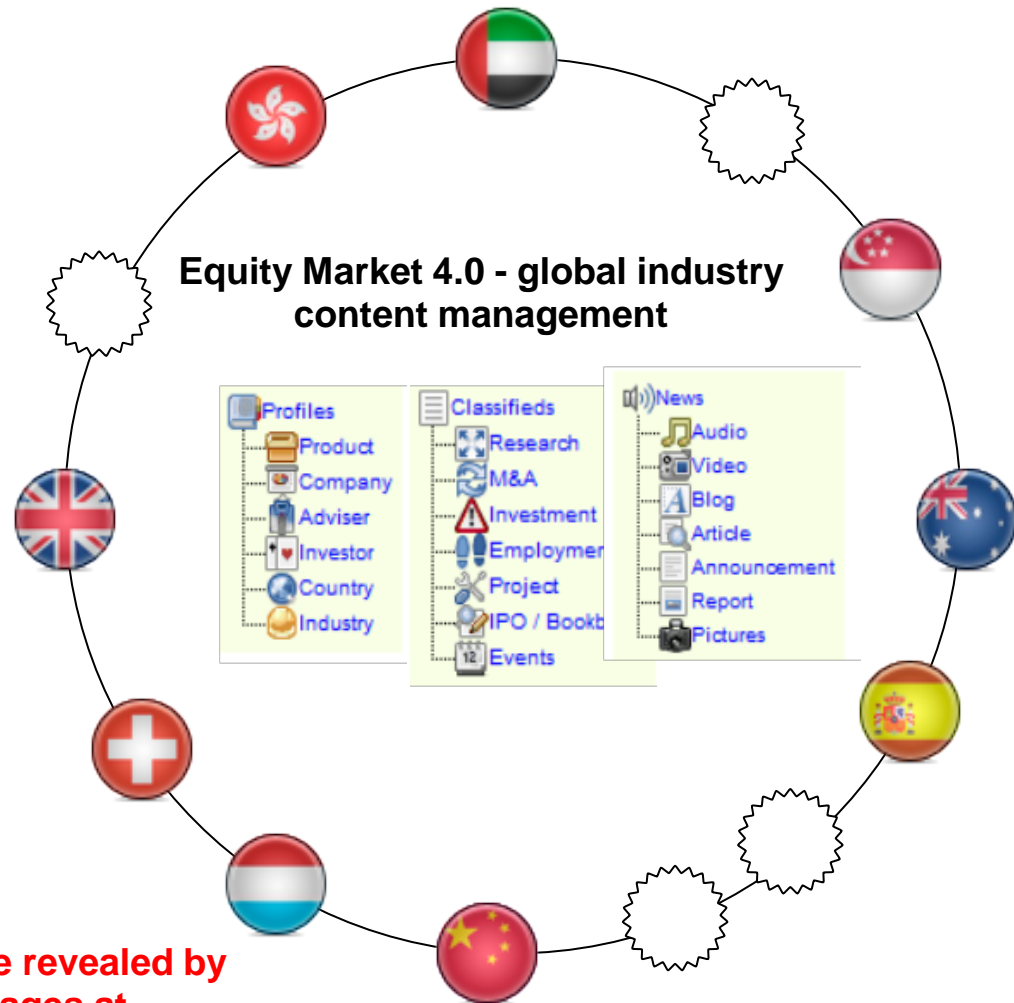
Critical mass

Scalability



Equity Market 4.0 will be crowdcreated in 365 days

- Equity Market 3.0 is an intersection of online social networks and financial markets.
- Equity Market 3.0 distributes information and facilitates collaboration amongst companies, advisers and investors in a peer to peer network.
- I aim to crowdcreate Equity Market 3.0 networks in 20+ financial centres in 365 days by establishing partnerships in each country with the "EquityMarket" domain name available in each of 20+ countries
- Deliver a five day workshop "Lightning Strike" to create template networks for partners
- Each template is created in five days and a partner can then customise and launch the network in 30-90 days.
- Widespread adoption of these networks is Equity Market 4.0.
- I will focus on five day workshops (Lightning Strikes) that spawn Web 3.0 networks underlying Equity Market 3.0 and Economic Development 4.0

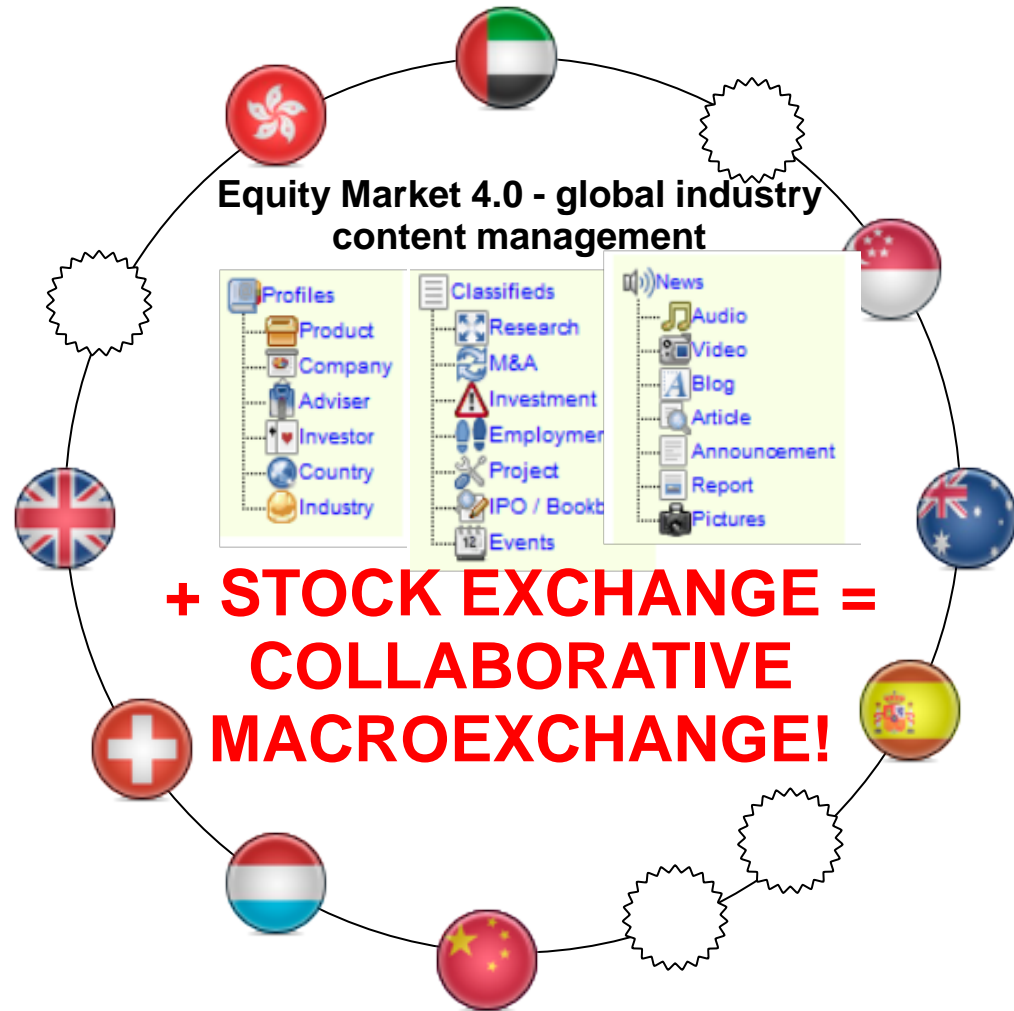


Details of countries and partnerships will be revealed by "Open letters", posts and "Country" pages at MarcusCake.com and summarised in later versions of this presentation



A single Collaborative Macroexchange could service the global Equity Market community of companies, advisers and investors

- Equity Market 3.0 is not a stock exchange
- Stock exchange software could be added to Equity Market 3.0 to create "Collaborative Macroexchanges" for large financial centres or "Collaborative Microexchanges" for small or niche financial centres.
- A Cloud based "Collaborative Macroexchange" could perform the function of the global equity market with a greater degree of transparency, accountability and meritocracy.
- A "Collaborative Macroexchange" may:
 - not exist today, but could be created as fast as online social network of recent years
 - be spawned from a major financial centre (Hong Kong, Singapore, United Kingdom, Switzerland)
 - be spawned from a smaller financial centre (UAE, British Virgin Islands)
 - be created by a stock exchange, financial institution, country or online social network
 - leverage the "cloud" for unlimited reach, processing power and storage



Equity Market 3.0 is available in a 5 day Lightning Strike!

- The web application is operational
- enable companies, advisers and investors to do what they do everyday in an open, transparent internet platform
- Easy to setup, modify and maintain
- Global scalability
- Operates on Amazon "cloud"
- Unlimited storage and processing power
- 20+ types of content
- Profiles, Classifieds, News
- Tag-based (or semantic) search
- Self-publish
- Multiple revenue sources
- Differential pricing dependent on content and country
- pay to publish each item of content til expiry date
- Custom URL's & email addresses for members
- The 5 Day "Lightning Strike" (Workshop) delivers to a partner an Amazon server image with a working Web 3.0 network that can be customised and launched in 30 to 90 days. Please see screenshots for an example of outcomes.

Industry content
(comprehensive and tag based)



MarcusCake.com

Web 3.0 "Central Brain" for financial markets
and economic development



The integration of four Web 3.0 network purposes delivers exponential productivity

Information (distribution)

- Web 1.0 web sites distribute information from publisher to consumer

Information relevant to the community delivered in real time ... as specified by a user in their watchlist or user account

Web 1.0 distribution models upgraded with hundreds of tags and interaction



Content (management)

- Semantic profiles using hundreds of tags
- Peer to peer content views – see what any particular item of content is linked to
- Focussed on defined communities of common interest
- “White label” web site for each community participant showing links to all other community content (see screenshots)
- Anyone can publish and invite links, but links must be accepted before forming part of a profile
- Prototype provides additional information, specific examples and potential business model

ALERTS OF NEW CONTENT
New jobs, new projects, new articles, new videos
Link requests: addition to health record

ACTION NEW CONTENT
Apply to work on projects, approve links

Collaboration (applications)

- Personal applications allow the individual to live, work and play online
- Enterprise applications put businesses online
- If people and businesses are online, then dynamic new ways of working are possible
- Prototype provides additional information, specific examples and potential business model

Individuals can collaborate via devices – record transactions, approvals, review

Communication (devices)

- Devices provide voice and data exchange between two points
- Devices also integrate with Alerts based on new content meeting tag criteria
- Prototype provides additional information, specific examples and potential business model



National Application Network delivers exponential personal, enterprise and national productivity

It is applications that drive national productivity, not bandwidth. The apps contributing the greatest productivity use the lowest bandwidth.


The NAN integrates the following four purposes to deliver exponential productivity:

- information distribution
- communication via devices and internet
- content management for multiple communities of common interest (social, industry and political structures)
- collaboration applications
 - personal
 - enterprise

Content functions includes: Equity Market 3.0, Health Industry 3.0, Democracy 3.0 and others
The integration of NAN 3.0 into a global network creates NAN 4.0, or a Global Application Network (GAN)

Home
Tour
Search
Register
Login
Communication
Information
Content
Apps
Store
Tools
Community
Support
About us

Login



National Application Network (NAN)

Information, communication, content and applications to drive personal, enterprise and national productivity

About us

- An integrated set of personal and enterprise applications to drive Australian productivity
- applications to run all aspects of the enterprise
- personal applications to help people live, work and play
- organisations and people present new opportunities for productivity and lifestyle
- our communications products integrate with our applications
- we provide tagged based and comprehensive content management for communities of common interest
- all our services are delivered immediately

[To learn more ... take the tour!](#)

Tour

- [How to contribute?](#)
- [How to prosper?](#)
- [How is a peer to peer online market different?](#)
- [Company - features, benefits](#)
- [People - features, benefits](#)
- [Information distribution - features, benefits](#)
- [Collaboration - features, benefits](#)
- [Browser access, devices and APIs](#)

Communication

There are many different ways to communicate. We do more than just supply a variety of communication tools.

We integrate our communication tools into our online personal and enterprise applications, content management and information services.

These tools are transformed into solutions that transform the way we work, rest and play.

Communication

- Mobiles
- Home phone
- Broadband
- Instant messaging
- Google Wave
- Email
- Webhosting
- Follow me

Applications

Most organisations can run their entire enterprise using our online system. Most people can run their personal lives and work online. If organisations and people are online, then dynamic new ways of working are possible.

Use our apps for your personal life and business. Don't just subscribe to pieces of software ... join a integrated community that can deliver new ways of working, income opportunities and a flexible lifestyle.

We have an innovative structure that allows 80% of enterprises to use our system and derive additional significant community benefits.

If you need some extra people (local or overseas), just search, check availability, review community feedback, interview online and add to your applications ... in an hour!

Apps (business)

- Corporate
- Marketing
- Sales
- Procurement
- Production
- Warehouse
- Distribution
- Customer service
- Administration
- Human resources
- Payroll
- Time/attendance
- Rostering
- Learning
- Talent
- Health and safety
- Design
- Finance

Apps (personal)

- eHealth
- Document exchange
- Photo library
- Word processor

Information

We distribute information from publishers to consumers to keep you informed.

Information

- Yellow pages
- White Pages
- Classifieds
- City Guides
- TV
- Music
- Videos
- Games

Content

We provide comprehensive content management for communities with a common interest. All information within the community can be published here. Each item is comprehensively tagged so you can find specific opportunities and connections fast.

These comprehensive profiles are linked in a peer to peer way to allow anyone to see how that information is connected to others. We think this transparency will drive productivity and accelerate growth.

Example profiles:

- [More about information distribution ...](#)
- [Search for products](#)

Collaboration

- Research
- M&A
- Investment
- Employment
- Project
- IPO / Bookbuild
- Events
- Information
- Audio
- Video
- Blog
- Article
- Announcement
- Report
- Pictures
- Profiles
- Product
- Company
- Adviser
- Investor
- Country
- Industry

Login

Please login, [register](#) or take the [tour](#)

Username:

Password:

National Application Network – personal and enterprise applications to drive productivity

The NAN moves beyond content management to providing applications. The NAN provides single sign on for each citizen into a library of applications for its citizens.

This includes:

- Accounting systems
- ERP (to manage a business)
- Customer Relationship Mgmt
- Human Resource Management
- and others deemed critical to running social, industrial and political endeavours

Free Software is ideal because:

- designed for the web
- can be unconditionally shared
- can be easily integrated into the NAN with a single login.

The screenshot shows the National Application Network (NAN) website. The header includes navigation links: Home, Tour, Search, Register, Login, Communication, Information, Content, Apps, Store, Tools, Community, Support, About, and a Login button. The main navigation bar features a globe icon and the text: "National Application Network (NAN) Information, communication, content and applications to drive personal, enterprise and national productivity".

The page is divided into several sections:

- Apps:** A sidebar menu with "Business" and "Personal" categories. Under "Business", there are sub-categories: Corporate, Administration, Design, Marketing, Sales, Procurement, Production, Warehouse, Distribution, Customer service, and Human resources.
- Use our functions to run your enterprise:** A central section with a computer icon and text: "Most organisations can run their entire enterprise using our online system". It lists functions: organisation, function, role, and state, country or region. It also lists features/benefits: Industry and choice. A tree diagram on the right lists various business functions: Corporate, Marketing, Sales, Procurement, Production, Warehouse, Distribution, Customer service, Administration, Human resources, Payroll, Time/attendance, Rostering, Learning, Talent, Health and safety, Design, and Finance.
- Quick search using tags:** A search form with dropdown menus for "Type of company?", "Which Industry?", and "What country?". It includes a "Keywords:" field and a "Search" button.
- Login:** A section with the text "Please login, register or take the tour". It includes fields for "Username:" and "Password:" and a "Login" button.
- Collaboration - find people, fill roles, find work and work together:** A section with text: "You can use our system to collaborate in different ways." and "You can search for employment, work on projects, find companies and". It includes a tree diagram for "Collaboration" with sub-categories: Research, M&A, Investment, Employment, Project, IPO / Bookbuild, and Events.
- Everyone is assigned a role:** A section with text: "The process begins with a 'Corporate Director' creating an organisation and then assigning functions and roles to registered users." and "Directors may then assign more specific roles within their role. For example, a HR director can assign the role 'HR Manager Australia' who in turn can assign the role of 'Payroll Executive NSW'." It includes a tree diagram for "Roles" with sub-categories: Director, Manager, and Executive.
- Information distribution:** A section with text: "You can publish all your information here. This information becomes searchable and becomes part of your profile." and "Example profiles: ComOps Limited, Richard Bradley, CEO ComOps Limited". It includes a tree diagram for "Profiles" with sub-categories: Product, Company, Adviser, Investor, Country, Industry, Information, Audio, Video, Blog, Article, Announcement, Report, and Pictures.

The footer includes the logo for "MarcusCake.com" and the text: "Web 3.0 'Central Brain' for financial markets and economic development". There is also a Creative Commons license logo (CC BY NC SA).



First world labour shortage of 33m people could be supplied by the third world! by integrating "content" and "apps" in a National Application Network

The integration of four purposes provides the opportunities that drive productivity.

80% of enterprises can use the standard NAN enterprise software ... with community benefits!

One example: Add new people to your business in an hour!

If you need some extra people to run your business, search for them (ie; NSW payroll executive), read their profile, see their availability, check community feedback/ratings, call them on Skype and then provision them on your Enterprise software ... in an hour!

There is a significant shortage of skilled labour in the first world (33m people) ... this approach could tap the labour pool in the third world

Content + Apps = Productivity



Health 3.0 for patients, providers and organisations in the international, health community

A Medical Record has not been provided for citizens despite all health industry participants being connected via the internet. The key problems is the lack of a central hub for patient information and concerns regarding privacy.

The solution is a Web 3.0 health network that places the patient (or their representative) at the centre of the network to link information published by health industry participants in a universally available web application

Health 3.0 is a content management application to facilitate information distribution, interaction and collaboration between participants within the health industry. It includes a Medical Record for each patient.

The screenshot shows the homepage of the 'Health industry online network'. At the top, there is a navigation menu with links: Home, Tour, Search, Register, Login, Health record, Profiles, Collaboration, Information, Store, Tools, Community, Support, About, and a Login button. The main header features the site logo and the tagline: 'peer to peer information distribution, communication and collaboration for hospitals, providers and patients'.

The page is divided into several sections:

- About us:** A list of features including collaborative hub, peer-to-peer distribution, self-published content, 20+ types of content, custom URL's, tag-based search, and 100's of tags available. A 'Tour' section lists questions like 'How to participate?' and 'How to prosper?'.
- Patients - manage your team of providers and organisations:** Describes how patients maintain their own health records and authorise providers. Includes a list of record types: Health record, Examinations, Test results, Prescriptions, History, Incidents, Progress notes, Other information, Encounters, Demographics, Complaints, and Assessments.
- Providers - manage patient care virtually:** Describes how providers can distribute information and coordinate 'patient plans' and 'projects'. Includes a list of provider types: Nurse, General practitioner, Physiotherapist, Radiologist, Surgeon, Dentist, Optometrist, Psychiatrist, and Cardiologist.
- Organisations - promote and manage your services:** Describes how organisations can distribute information and collaborate. Includes a list of organization types: Hospital, Aged care, Association, Insurance company, Government, Pharmaceutical company, and Education institution.
- Quick search using tags:** A search interface with dropdown menus for 'Type of Organisation?', 'Which medical condition?', and 'What country?'. It also has a 'Keywords:' input field and a 'Search' button.
- We distribute information and facilitate collaboration:** A grid of icons representing various content types: Collaboration (Research, Patient plans, Law and regulation, Employment, Projects, Clinical trials, Events), Information (Audio, Video, Blog, Article, Announcement, Report, Pictures), Health record (Examinations, Test results, Prescriptions, History, Incidents, Progress notes, Other information, Encounters, Demographics, Complaints, Assessments), and Profiles (Product, Organisation, Providers, Patient, Country, Medical conditions).

At the bottom, there is a footer with links: Home, Credits, Report abuse, Suggestions, Our domain names, Linking and buttons, Terms of use, Email page, Privacy, and a copyright notice: Copyright Equity Market (Isle of Man) Limited 2007.



What content is managed in Health 3.0?




Health 3.0 is a “Unified health” manage patients, provider and organisation content, communication and workflow in the cloud



Climate 3.0: connecting government, companies and people with a common interest in climate

[Home](#) [Profiles](#) [Classifieds](#) [News](#) [Tour](#) [Register](#) [Login](#) [Store](#) [Tools](#) [Community](#) [Support](#) [About us](#)



Climate stability online network

connecting scientists, governments, corporations, philanthropists and the community

About us

- collaborative hub for government, corporations, scientists, philanthropists and the community
- coordinating individual contribution to deliver climate stability
- peer to peer distribution
- self-published
- linking content turns information into knowledge into action
- workflow from problem to solution to implementation
- tag-based search
- hosted by Amazon bookstore

To learn more ... take the tour!

Tour


- [How to participate?](#)
- [How to contribute?](#)
- [How to prosper?](#)
- [How does a collaborative hub work?](#)
- [Company - features, benefits](#)
- [Scientists - features, benefits](#)
- [Philanthropists - features, benefits](#)
- [Government features , benefits](#)
- [The challenges](#)

We coordinate individual contribution to deliver climate stability

The climate stability online network distributes information facilitates collaboration, shares knowledge and coordinates innovation to contribute to the stability of Earth's climate. This collaborative hub brings the people and information together online to accelerate the flow from problem to solution to implementation.

We connect scientists, government, corporations, philanthropists and the community


Companies



Companies can contribute their intellectual property and allocate the scientist time to this important global endeavour.

[Features/benefits](#) | [Search](#) | [Featured](#) | [Create](#) | [Sample profile](#) | [Forum](#) | [Latest](#) | [Most discussed](#) | [Wiki](#)


Scientists



Scientists can contribute their knowledge or act as project managers to guide the project.

[Features/benefits](#) | [Search](#) | [Featured](#) | [Create](#) | [Sample profile](#) | [Forum](#) | [Latest](#) | [Most discussed](#) | [Wiki](#)


Philanthropists



Philanthropists can fund projects suggested by scientists and build each part of the solution.

[Features/benefits](#) | [Search](#) | [Featured](#) | [Create](#) | [Sample profile](#) | [Forum](#) | [Latest](#) | [Most discussed](#) | [Wiki](#)

Government



Government executives can help sponsor or change legal frameworks to help pursue this important initiative.

[Features/benefits](#) | [Search](#) | [Featured](#) | [Create](#) | [Sample profile](#) | [Forum](#) | [Latest](#) | [Most discussed](#) | [Wiki](#)

Quick search using tags

[Company](#) [Government](#) [Scientists](#) [Philanthropists](#)

Type of company?
Select Company type ▾

Which Industry?
Select Industries ▾

What country?
Select Countries ▾

Keywords:

Please enter a search

Login

Please login, [register](#) or take the [tour](#)

Username:

Password:

[Forgot your password?](#)

We manage the following types of content

Profiles	Classifieds	News
Government executives	Intellectual property	Blogs
Companies	Research	Announcements
Scientists	Problems	Articles
Philanthropic institutions	Solutions	Reports
	Implementation	Audio
		Video
		Pictures

[Home](#) | [Credits](#) | [Report abuse](#) | [Suggestions](#) | [Linking and buttons](#) | [Terms of use](#) | [Email page](#) | [Privacy](#)



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Web 3.0 "Central Brain" for financial markets and economic development



What next?

Participate

- Register as a "Member" to access restricted content
- Subscribe to the RSS feed at MarcusCake.com
- Subscribe to Marcus's Twitter account
- Subscribe to "events" via Google Calendar feeds
- Join the LinkedIn Groups
- Review Picasa photos and screenshots
- Make contact with Marcus Cake by sending him an Invitation to Connect on LinkedIn
- Participate in the MarcusCake.com Forums
- Embed our presentations in your web site

Distribute

- Embed the Slideshare presentations
- Help me connect with people that can help or want a Web 3.0 turnkey network
- Read my "Open letters" and help me connect with the addressee

Collaborate

- Assemble the pieces to create a Web 3.0 network
- Collaborate on the presentations
- Potential partners can contact Marcus on Skype or via LinkedIn

Marcus Cake – Web 3.0 evangelist and corporate adviser

- Marcus Cake is principal of Marcuscake.com and has 15 years experience as a venture capitalist, technology investment banker (mergers and acquisitions) and as a software entrepreneur. He has seven years of tertiary education.
- Marcus is passionate about applying social networking and open source principles to financial markets and economic development
- Marcus holds a Bachelor of Economics and a Master of Business Administration from the University of Western Australia. He also studied a Bachelor of Laws degree (partially complete) and acquired specialist knowledge in international tax, advanced corporate law and mining and energy law.
- He also holds a Postgraduate Diploma in Applied Finance and Investment from the Securities Institute of Australia (now FINSIA). From 1999-2001, he was a marker of student assignments and exams for the Securities Institute of Australia in the Postgraduate Diploma unit in mergers and acquisitions.
- Additional information is available from www.marcuscake.com/about



Our “Web 3.0 online network” services

1. Review strategy

- Review of existing product mix
- Potential application of Web 3.0 to industry
- Determine requirements
- Structure of content within community
- Complementary communication
- What is the structure of the online network
- What is the cost and return on investment

2. Build “Turnkey” online network

- We will create the Web 3.0 prototype
- Modify the web application to requirements
- Operational on Amazon cloud
- Leverage collective innovation of open source
- Elastic web hosting that increases with demand
- Rapid development



3. 5 Day "Lightning Strike" Workshop

- Delivery of a Template Web 3.0 network
- Customise for your own strategy
- Launch in 30-90 days
- available to assist further (if required)

4. Search for partners

- What are the partnering options?
- Who may be strategic or financial investors
- How can traffic and the user base be increased
- What are the complementary elements of the Web 3.0 network?



Acknowledgements

- **About the Author**

<http://www.marcuscake.com/about>

- Marcus Cake is principal of Marcuscake.com and has 15 years experience as a venture capitalist, technology investment banker (mergers and acquisitions) and as a software entrepreneur.

- He has seven years of tertiary education.

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and economic development



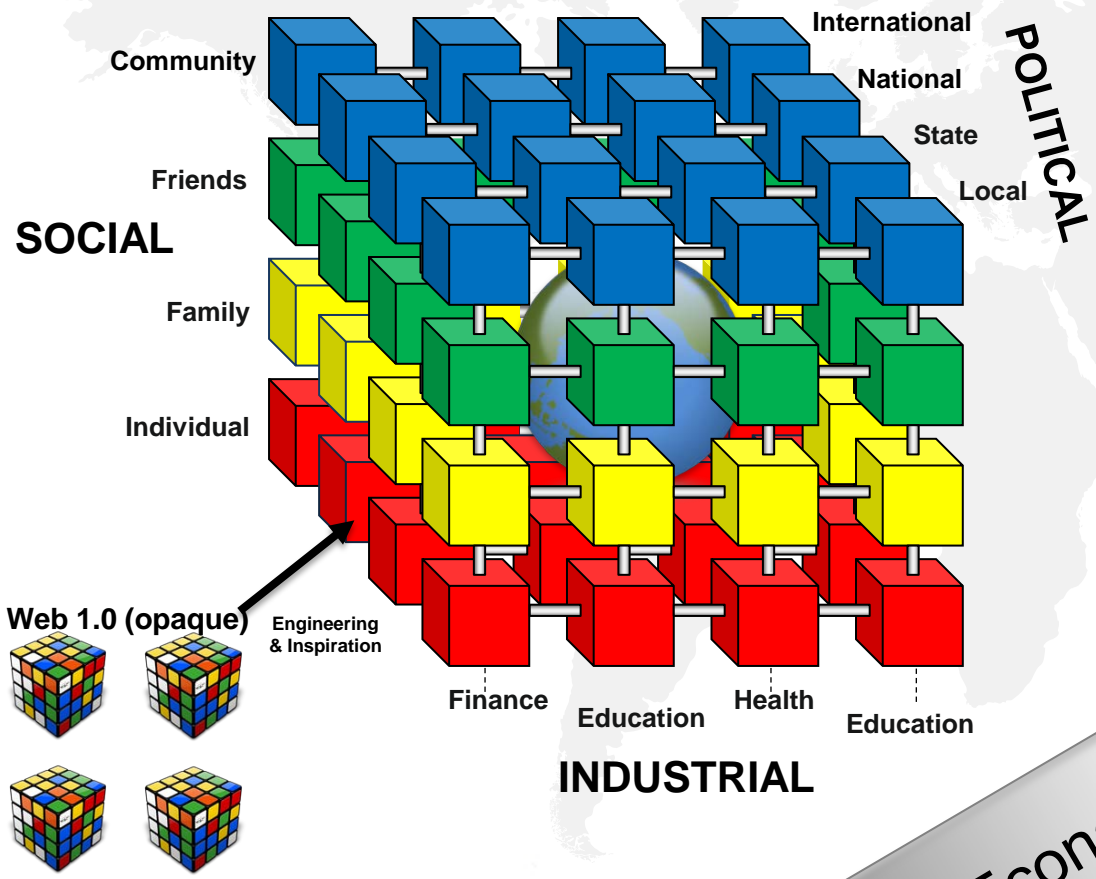


Applying the lessons of social networking and open source



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